

## WINTER 2018 JANUARY INTERSESSION PRELIMINARY ENROLLMENT ANALYSIS

### Summary of Course Enrollment

as of November 20, 2017

#### Winter 2018 January Intersession Enrollment Summary, All Courses

Division	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
Total Undergraduate Enrollment	1,550		Undergraduate		\$ 1,322,400.00
Total Graduate Enrollment	237		Graduate		\$ 312,840.00
<b>Total Enrollment</b>	<b>1,787</b>				<b>\$ 1,635,240.00</b>

#### Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
ACCT.3001	Intro Managerial Accounting	11	-4	Undergraduate	\$ 855.00	\$ 9,405.00
ACCT.3041	Cost Managerial Acct	6	-9	Undergraduate	\$ 1140.00	\$ 6,840.00
ACCT.3051	Accounting Information Systems	30	15	Undergraduate	\$ 570.00	\$ 17,100.00
ACCT.3201	Business Law 1	29	14	Undergraduate	\$ 855.00	\$ 24,795.00
ACCT.3360	Fraud Reptg/Forensic Fin Anal	20	5	Undergraduate	\$ 855.00	\$ 17,100.00
ACCT.4001	Advanced Financial Accounting	9	-6	Undergraduate	\$ 855.00	\$ 7,695.00
ACCT.4201	Business Law II	11	-4	Undergraduate	\$ 855.00	\$ 9,405.00
ACCT.4501W	Aud Concp & Acct Rsch	11	-4	Undergraduate	\$ 1140.00	\$ 12,540.00
ANTH.1105	Cultures & Transformations	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
ANTH.3135	American Urban Exp (31203)	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
ANTH.3135	American Urban Exp (31207)	29	14	Undergraduate	\$ 855.00	\$ 24,795.00
ANTH.3265	Human Anat&Physio 1	30	15	Undergraduate	\$ 1282.50	\$ 38,475.00
ARTD.1010	Art Hist & Meaning	17	2	Undergraduate	\$ 855.00	\$ 14,535.00
ARTD.2210	Basic Design	8	-7	Undergraduate	\$ 855.00	\$ 6,840.00
ARTD.2211	3-Dimens Design	13	-2	Undergraduate	\$ 855.00	\$ 11,115.00
ARTD.2310	Drawing 1	11	-4	Undergraduate	\$ 855.00	\$ 9,405.00
BUSN.2000	Bus/Fin Contemp Wld	26	11	Undergraduate	\$ 855.00	\$ 22,230.00
BUSN.2300	Personal Finance	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
BUSN.3100	Principles Of Marketing (31123)	28	13	Undergraduate	\$ 855.00	\$ 23,940.00

Source: Office of Institutional Research and Data Analysis

Updated: 11/21/2017

**Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)**

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
BUSN.3100	Principles Of Marketing (31165)	22	7	Undergraduate	\$ 855.00	\$ 18,810.00
BUSN.3120	Electronic Commerce	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
BUSN.3130	Advert & Direct Mktg	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
BUSN.3140	Consumer Behavior	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
BUSN.3170	International Business	35	20	Undergraduate	\$ 855.00	\$ 29,925.00
BUSN.3200	Principles Of Management	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
BUSN.3220	Negot & Cnflct Resol	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
BUSN.3252	Stress/Mgmt Wkplace	27	12	Undergraduate	\$ 855.00	\$ 23,085.00
BUSN.3350	Real Estate Management	16	1	Undergraduate	\$ 855.00	\$ 13,680.00
BUSN.3420	Mgmt Info Systems	7	-8	Undergraduate	\$ 855.00	\$ 5,985.00
BUSN.3430	Operations Mgmt (31129)	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
BUSN.3430	Operations Mgmt (44233)	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
BUSN.4101W	Seminar in Strategic Marketing	16	1	Undergraduate	\$ 855.00	\$ 13,680.00
BUSN.4200W	Sem Bus Mgmt & Polcy (31130)	25	10	Undergraduate	\$ 855.00	\$ 21,375.00
BUSN.4200W	Sem Bus Mgmt & Polcy (31131)	24	9	Undergraduate	\$ 855.00	\$ 20,520.00
CHIN.2810	Chinese Media	5	-10	Undergraduate	\$ 855.00	\$ 4,275.00
CISC.1003	Exploring Robotics (34616)	7	-8	Undergraduate	\$ 855.00	\$ 5,985.00
CISC.1003	Exploring Robotics (34617)	11	-4	Undergraduate	\$ 855.00	\$ 9,405.00
CISC.1050	Int Cmptr Applctns	33	18	Undergraduate	\$ 855.00	\$ 28,215.00
CISC.1115	Intro to JAVA Programming	14	-1	Undergraduate	\$ 1140.00	\$ 15,960.00
CISC.1530	Electronic Commerce	7	-8	Undergraduate	\$ 855.00	\$ 5,985.00
CISC.1590	Mgmt Info Sys	5	-10	Undergraduate	\$ 855.00	\$ 4,275.00
CISC.2531	Operations Mgmt (31115)	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
CISC.2531	Operations Mgmt (31116)	10	-5	Undergraduate	\$ 855.00	\$ 8,550.00
CISC.2820W	Computers & Ethics	23	8	Undergraduate	\$ 855.00	\$ 19,665.00
ECON.2100	Elem Macroecon	17	2	Undergraduate	\$ 1140.00	\$ 19,380.00
ECON.2200	Elem Microecon	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
ECON.3320	Money & Banking	29	14	Undergraduate	\$ 855.00	\$ 24,795.00
ECON.3400	Intro Eco & Bus Stat	32	17	Undergraduate	\$ 1140.00	\$ 36,480.00
EESC.1010	The Dynamic Earth (31144)	18	3	Undergraduate	\$ 855.00	\$ 15,390.00
EESC.1010	The Dynamic Earth (31169)	2	-13	Undergraduate	\$ 855.00	\$ 1,710.00
EESC.1050	Society and the Ocean	18	3	Undergraduate	\$ 855.00	\$ 15,390.00
ENGL.2004	Literature & Film	28	13	Undergraduate	\$ 855.00	\$ 23,940.00

Source: Office of Institutional Research and Data Analysis  
 Updated: 11/21/2017

**Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)**

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
FILM.2301	Screenwriting 2	4	-11	Undergraduate	\$ 855.00	\$ 3,420.00
HNSC.3170	Family & Child Hlth	25	10	Undergraduate	\$ 855.00	\$ 21,375.00
ITAL.1510	Cultural Heritage	13	-2	Undergraduate	\$ 855.00	\$ 11,115.00
MLAN.2015	Rep Of Criminality & Authority	30	15	Undergraduate	\$ 855.00	\$ 25,650.00
MLAN.2150	Interculturl Litercy&Competnce (56724)	9	-6	Undergraduate	\$ 855.00	\$ 7,695.00
MLAN.2150	Interculturl Litercy&Competnce (56726)	18	3	Undergraduate	\$ 855.00	\$ 15,390.00
MUSC.1300	Mus Lang Hist & Cult (31133)	11	-4	Undergraduate	\$ 855.00	\$ 9,405.00
MUSC.1300	Mus Lang Hist & Cult (31134)	16	1	Undergraduate	\$ 855.00	\$ 13,680.00
MUSC.1300	Mus Lang Hist & Cult (59020)	20	5	Undergraduate	\$ 855.00	\$ 17,100.00
MUSC.3101	Music In Global America	27	12	Undergraduate	\$ 855.00	\$ 23,085.00
PERM1003	Permit Course 3 Credits	24	9	Undergraduate	\$ 0.00	\$ 0.00
PERM1004	Permit Course 4 Credits	9	-6	Undergraduate	\$ 0.00	\$ 0.00
PERM1006	Permit Course 6 Credits	2	-13	Undergraduate	\$ 0.00	\$ 0.00
PHIL.2101	Intro Prob Of Phil (31132)	31	16	Undergraduate	\$ 855.00	\$ 26,505.00
PHIL.2101	Intro Prob Of Phil (31153)	12	-3	Undergraduate	\$ 855.00	\$ 10,260.00
PHIL.3314	Business:Moral Iss (31209)	13	-2	Undergraduate	\$ 855.00	\$ 11,115.00
PHIL.3314	Business:Moral Iss (31210)	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
PSYC.2200	Lifespan Development	18	3	Undergraduate	\$ 855.00	\$ 15,390.00
PSYC.2810	Abnormal 1	13	-2	Undergraduate	\$ 855.00	\$ 11,115.00
PSYC.3510	Learning	30	15	Undergraduate	\$ 855.00	\$ 25,650.00
PSYC.3530	Cognitive Psych	29	14	Undergraduate	\$ 855.00	\$ 24,795.00
SOCY.2600	Gender and Society	11	-4	Undergraduate	\$ 855.00	\$ 9,405.00
SPAN.1010	Basic Lang Skills 1	23	8	Undergraduate	\$ 855.00	\$ 19,665.00
SPAN.1020	Basic Lang Skills 2	9	-6	Undergraduate	\$ 855.00	\$ 7,695.00
SPEC.1608	Interpers Communic	7	-8	Undergraduate	\$ 855.00	\$ 5,985.00
SPEC.1707	Public Speaking (60336)	20	5	Undergraduate	\$ 855.00	\$ 17,100.00
SPEC.1707	Public Speaking (60367)	12	-3	Undergraduate	\$ 855.00	\$ 10,260.00
SPEC.1714	Oral Interp Prose	18	3	Undergraduate	\$ 855.00	\$ 15,390.00
SPEC.2623	Commun Bus & Profess	25	10	Undergraduate	\$ 855.00	\$ 21,375.00
THEA.4331	Scenographic Technq 3 3D CADD	1	-14	Undergraduate	\$ 855.00	\$ 855.00
TVRA.1165	Mass Media	51	36	Undergraduate	\$ 855.00	\$ 43,605.00
TVRA.2517	Tv & Radio Advert	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
TVRA.2616	Tv/Radio Writing	10	-5	Undergraduate	\$ 855.00	\$ 8,550.00

Source: Office of Institutional Research and Data Analysis

Updated: 11/21/2017

**Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)**

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
TVRA.3661	Writing:Comedy	10	-5	Undergraduate	\$ 855.00	\$ 8,550.00
TVRA.4862	Tv Prod & Direct	11	-4	Undergraduate	\$ 855.00	\$ 9,405.00
<b>Total Undergraduate Enrollment</b>		<b>1,550</b>				<b>\$ 1,322,400.00</b>

**Winter 2018 January Intersession Enrollment Summary, Graduate Courses**

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
ACCT.7106X	Adv Accnt Theory	6	-9	Graduate	\$ 1320.00	\$ 7,920.00
ACCT.7140X	Contemporary Accounting Topics	8	-7	Graduate	\$ 1320.00	\$ 10,560.00
BUSN.7206X	Micro Bus Decision	25	10	Graduate	\$ 1320.00	\$ 33,000.00
BUSN.7220X	Global Bus Environmt	28	13	Graduate	\$ 1320.00	\$ 36,960.00
BUSN.7276X	Business Analytics	30	15	Graduate	\$ 1320.00	\$ 39,600.00
BUSN.7278X	Appld Data Analysis	30	15	Graduate	\$ 1320.00	\$ 39,600.00
CBSE.7659T	Inst St M/Ch&Adl:Sn (56645)	26	11	Graduate	\$ 1320.00	\$ 34,320.00
CBSE.7659T	Inst St M/Ch&Adl:Sn (56652)	31	16	Graduate	\$ 1320.00	\$ 40,920.00
CBSE.7675T	Fam & Comm Stu Nds	9	-6	Graduate	\$ 1320.00	\$ 11,880.00
CBSE.7676T	Lrng Envr Std Spc Nd (31113)	11	-4	Graduate	\$ 1320.00	\$ 14,520.00
CBSE.7676T	Lrng Envr Std Spc Nd (31114)	11	-4	Graduate	\$ 1320.00	\$ 14,520.00
ECAE.7100T	Pract & Envrn:Ece	7	-8	Graduate	\$ 1320.00	\$ 9,240.00
ECAE.7107T	PI Cr-Cult Contexts	3	-12	Graduate	\$ 1320.00	\$ 3,960.00
ECAE.7109T	Scientific Inquiry Ece	11	-4	Graduate	\$ 1320.00	\$ 14,520.00
PSYC.7112G	Intervnt Th&Pr 1	1	-14	Graduate	\$ 1320.00	\$ 1,320.00
<b>Total Graduate Enrollment</b>		<b>237</b>				<b>\$ 312,840.00</b>