WINTER 2018 JANUARY INTERSESSION PRELIMINARY ENROLLMENT ANALYSIS

Summary of Course Enrollment

as of November 24, 2017

Winter 2018 January Intersession Enrollment Summary, All Courses

| Division | Winter 2018 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|--------------------------------|----------------|-------------------------------|---------------|------------------------------|------------------------------|
| Total Undergraduate Enrollment | 1,645 | | Undergraduate | | \$ 1,404,052.50 |
| Total Graduate Enrollment | 268 | | Graduate | | \$ 353,760.00 |
| Total Enrollment | 1,913 | | | | \$ 1,757,812.50 |

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses

| Course | Course Title | Winter 2018 | Difference From Minimum | Division | E | evenue stimate r Student | Revenue Estimate Total |
|------------|---------------------------------|----------------|-------------------------------|---------------|----|--------------------------------|------------------------------|
| ACCT.3001 | Intro Managerial Accounting | 16 | 1 | Undergraduate | \$ | 855.00 | \$ 13,680.00 |
| ACCT.3041 | Cost Managerial Acct | 6 | -9 | Undergraduate | \$ | 1140.00 | \$ 6,840.00 |
| ACCT.3051 | Accounting Information Systems | 30 | 15 | Undergraduate | \$ | 570.00 | \$ 17,100.00 |
| ACCT.3201 | Business Law 1 | 27 | 12 | Undergraduate | \$ | 855.00 | \$ 23,085.00 |
| ACCT.3360 | Fraud Reptg/Forensic Fin Anal | 20 | 5 | Undergraduate | \$ | 855.00 | \$ 17,100.00 |
| ACCT.4001 | Advanced Financial Accounting | 9 | -6 | Undergraduate | \$ | 855.00 | \$ 7,695.00 |
| ACCT.4201 | Business Law II | 12 | -3 | Undergraduate | \$ | 855.00 | \$ 10,260.00 |
| ACCT.4501W | Aud Concp & Acct Rsch | 12 | -3 | Undergraduate | \$ | 1140.00 | \$ 13,680.00 |
| ANTH.1105 | Cultures & Transformations | 32 | 17 | Undergraduate | \$ | 855.00 | \$ 27,360.00 |
| ANTH.3135 | American Urban Exp (31203) | 17 | 2 | Undergraduate | \$ | 855.00 | \$ 14,535.00 |
| ANTH.3135 | American Urban Exp (31207) | 30 | 15 | Undergraduate | \$ | 855.00 | \$ 25,650.00 |
| ANTH.3265 | Human Anat&Physio 1 | 33 | 18 | Undergraduate | \$ | 1282.50 | \$ 42,322.50 |
| ARTD.1010 | Art Hist & Meaning | 25 | 10 | Undergraduate | \$ | 855.00 | \$ 21,375.00 |
| ARTD.2210 | Basic Design | 11 | -4 | Undergraduate | \$ | 855.00 | \$ 9,405.00 |
| ARTD.2211 | 3-Dimens Design | 13 | -2 | Undergraduate | \$ | 855.00 | \$ 11,115.00 |
| ARTD.2310 | Drawing 1 | 12 | -3 | Undergraduate | \$ | 855.00 | \$ 10,260.00 |
| BUSN.2000 | Bus/Fin Contemp Wld | 26 | 11 | Undergraduate | \$ | 855.00 | \$ 22,230.00 |
| BUSN.2300 | Personal Finance | 28 | 13 | Undergraduate | \$ | 855.00 | \$ 23,940.00 |
| BUSN.3100 | Principles Of Marketing (31123) | 25 | 10 | Undergraduate | \$ | 855.00 | \$ 21,375.00 |

Source: Office of Institutional Research and Data Analysis

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| CourseCourse TitleBUSN.3100Principles Of Marketing (31165)BUSN.3120Electronic CommerceBUSN.3130Advert & Direct Mktg | 2018 28 14 14 28 37 28 | Minimum 13 -1 -1 13 | Division Undergraduate Undergraduate Undergraduate | 855.00 855.00 | Total \$ 23,940.00 \$ 11,970.00 |
|---|--|----------------------|--|----------------------|---------------------------------------|
| BUSN.3120 Electronic Commerce | 14 14 28 37 | -1 -1 13 | Undergraduate Undergraduate | \$ 855.00 | |
| | 14 28 37 | -1 13 | Undergraduate | | T, |
| DOSIN.S 130 Advert & Direct Mixtu | 28 37 | 13 | - | 855.00 | \$ 11,970.00 |
| BUSN.3140 Consumer Behavior | 37 | | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| BUSN.3170 International Business | | 22 | Undergraduate | \$ 855.00 | \$ 31,635.00 |
| BUSN.3200 Principles Of Management | 11 20 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| BUSN.3220 Negot & Cnflct Resol | 27 | 12 | Undergraduate | \$ 855.00 | \$ 23,085.00 |
| BUSN.3252 Stress/Mgmt Wkplace | 27 | 12 | Undergraduate | \$ 855.00 | \$ 23,085.00 |
| BUSN.3350 Real Estate Management | 17 | 2 | Undergraduate | \$ 855.00 | \$ 14,535.00 |
| BUSN.3420 Mgmt Info Systems | 9 | -6 | Undergraduate | \$ 855.00 | \$ 7,695.00 |
| BUSN.3430 Operations Mgmt (31129) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| BUSN.3430 Operations Mgmt (44233) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| BUSN.4101W Seminar in Strategic Marketing | 16 | 1 | Undergraduate | \$ 855.00 | \$ 13,680.00 |
| BUSN.4200W Sem Bus Mgmt & Polcy (31130) | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| BUSN.4200W Sem Bus Mgmt & Polcy (31131) | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| CHIN.2810 Chinese Media | 5 | -10 | Undergraduate | \$ 855.00 | \$ 4,275.00 |
| CISC.1003 Exploring Robotics (34616) | 6 | -9 | Undergraduate | \$ 855.00 | \$ 5,130.00 |
| CISC.1003 Exploring Robotics (34617) | 13 | -2 | Undergraduate | \$ 855.00 | \$ 11,115.00 |
| CISC.1050 Int Cmptr Applictns | 34 | 19 | Undergraduate | \$ 855.00 | \$ 29,070.00 |
| CISC.1115 Intro to JAVA Programming | 13 | -2 | Undergraduate | \$ 1140.00 | \$ 14,820.00 |
| CISC.1530 Electronic Commerce | 10 | -5 | Undergraduate | \$ 855.00 | \$ 8,550.00 |
| CISC.1590 Mgmt Info Sys | 5 | -10 | Undergraduate | \$ 855.00 | \$ 4,275.00 |
| CISC.2531 Operations Mgmt (31115) | 15 | 0 | Undergraduate | \$ 855.00 | \$ 12,825.00 |
| CISC.2531 Operations Mgmt (31116) | 11 | -4 | Undergraduate | \$ 855.00 | \$ 9,405.00 |
| CISC.2820W Computers & Ethics | 26 | 11 | Undergraduate | \$ 855.00 | \$ 22,230.00 |
| ECON.2100 Elem Macroecon | 18 | 3 | Undergraduate | \$ 1140.00 | \$ 20,520.00 |
| ECON.2200 Elem Microecon | 16 | 1 | Undergraduate | \$ 855.00 | \$ 13,680.00 |
| ECON.3320 Money & Banking | 31 | 16 | Undergraduate | \$ 855.00 | \$ 26,505.00 |
| ECON.3400 Intro Eco & Bus Stat | 40 | 25 | Undergraduate | \$ 1140.00 | \$ 45,600.00 |
| EESC.1010 The Dynamic Earth (31144) | 20 | 5 | Undergraduate | \$ 855.00 | \$ 17,100.00 |
| EESC.1010 The Dynamic Earth (31169) | 2 | -13 | Undergraduate | \$ 855.00 | \$ 1,710.00 |
| EESC.1050 Society and the Ocean | 18 | 3 | Undergraduate | \$ 855.00 | \$ 15,390.00 |
| ENGL.2004 Literature & Film | 31 | 16 | Undergraduate | \$ 855.00 | \$ 26,505.00 |

Source: Office of Institutional Research and Data Analysis

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| HNSC.3170 Family & Child Hlth 25 10 United Literory ITAL.1510 Cultural Heritage 13 -2 United Literory MLAN.2015 Rep Of Criminality & Authority 30 15 United Literory MLAN.2150 Interculturl Literory Competnce (56724) 10 -5 United Literory MUSC.1300 Mus Lang Hist & Cult (31133) 12 -3 United Literory MUSC.1300 Mus Lang Hist & Cult (31134) 16 1 United Literory MUSC.1300 Mus Lang Hist & Cult (59020) 21 6 United Literory MUSC.3101 Music In Global America 30 15 United Literory | E | Revenue Estimate | Revenue Estimate |
|---|-----------------|---------------------|---------------------|
| HNSC.3170 Family & Child Hlth 25 10 United Literory ITAL.1510 Cultural Heritage 13 -2 United Literory MLAN.2015 Rep Of Criminality & Authority 30 15 United Literory MLAN.2150 Interculturl Literory Competnce (56724) 10 -5 United Literory MUSC.1300 Mus Lang Hist & Cult (31133) 12 -3 United Literory MUSC.1300 Mus Lang Hist & Cult (31134) 16 1 United Literory MUSC.1300 Mus Lang Hist & Cult (59020) 21 6 United Literory MUSC.3101 Music In Global America 30 15 United Literory | | er Student | Total |
| ITAL.1510 Cultural Heritage 13 -2 Un MLAN.2015 Rep Of Criminality & Authority 30 15 Un MLAN.2150 Interculturl Litercy&Competnce (56724) 10 -5 Un MLAN.2150 Interculturl Litercy&Competnce (56726) 20 5 Un MUSC.1300 Mus Lang Hist & Cult (31133) 12 -3 Un MUSC.1300 Mus Lang Hist & Cult (31134) 16 1 Un MUSC.1300 Mus Lang Hist & Cult (59020) 21 6 Un MUSC.3101 Music In Global America 30 15 Un | ndergraduate \$ | 855.00 | \$ 2,565.00 |
| MLAN.2015 Rep Of Criminality & Authority 30 15 Uniterculturl Litercy&Competnce (56724) MLAN.2150 Interculturl Litercy&Competnce (56726) 20 5 Uniterculturl Litercy&Competnce (56726) MUSC.1300 Mus Lang Hist & Cult (31133) 12 -3 Uniterculturl Litercy&Competnce (56726) MUSC.1300 Mus Lang Hist & Cult (31134) 16 1 Uniterculturl Litercy&Competnce (56726) MUSC.1300 Mus Lang Hist & Cult (31134) 16 1 Uniterculturl Litercy&Competnce (56726) MUSC.1300 Mus Lang Hist & Cult (31134) 16 1 Uniterculturl Litercy&Competnce (56726) MUSC.1300 Mus Lang Hist & Cult (31134) 16 1 Uniterculturl Litercy&Competnce (56726) MUSC.1300 Mus Lang Hist & Cult (59020) 21 6 Uniterculturl Litercy&Competnce (56726) MUSC.3101 Music In Global America 30 15 Uniterculturl Litercy&Competnce (56726) | ndergraduate \$ | 855.00 | \$ 21,375.00 |
| MLAN.2150 Interculturl Litercy&Competnce (56724) 10 -5 Un MLAN.2150 Interculturl Litercy&Competnce (56726) 20 5 Un MUSC.1300 Mus Lang Hist & Cult (31133) 12 -3 Un MUSC.1300 Mus Lang Hist & Cult (31134) 16 1 Un MUSC.1300 Mus Lang Hist & Cult (59020) 21 6 Un MUSC.3101 Music In Global America 30 15 Un | ndergraduate \$ | 855.00 | \$ 11,115.00 |
| MLAN.2150 Interculturl Litercy&Competnce (56726) 20 5 Un MUSC.1300 Mus Lang Hist & Cult (31133) 12 -3 Un MUSC.1300 Mus Lang Hist & Cult (31134) 16 1 Un MUSC.1300 Mus Lang Hist & Cult (59020) 21 6 Un MUSC.3101 Music In Global America 30 15 Un | ndergraduate \$ | 855.00 | \$ 25,650.00 |
| MUSC.1300 Mus Lang Hist & Cult (31133) 12 -3 Un MUSC.1300 Mus Lang Hist & Cult (31134) 16 1 Un MUSC.1300 Mus Lang Hist & Cult (59020) 21 6 Un MUSC.3101 Music In Global America 30 15 Un | dergraduate \$ | 855.00 | \$ 8,550.00 |
| MUSC.1300 Mus Lang Hist & Cult (31134) 16 1 Un MUSC.1300 Mus Lang Hist & Cult (59020) 21 6 Un MUSC.3101 Music In Global America 30 15 Un | dergraduate \$ | 855.00 | \$ 17,100.00 |
| MUSC.1300 Mus Lang Hist & Cult (59020) 21 6 Un MUSC.3101 Music In Global America 30 15 Un | ndergraduate \$ | 855.00 | \$ 10,260.00 |
| MUSC.3101 Music In Global America 30 15 Un | ndergraduate \$ | 855.00 | \$ 13,680.00 |
| | dergraduate \$ | 855.00 | \$ 17,955.00 |
| PERM1003 Permit Course 3 Credits 24 9 Un | dergraduate \$ | 855.00 | \$ 25,650.00 |
| | ndergraduate \$ | 0.00 | \$ 0.00 |
| PERM1004 Permit Course 4 Credits 12 -3 Un | ndergraduate \$ | 0.00 | \$ 0.00 |
| PERM1006 Permit Course 6 Credits 3 -12 Un | ndergraduate \$ | 0.00 | \$ 0.00 |
| PHIL.2101 Intro Prob Of Phil (31132) 35 20 Un | ndergraduate \$ | 855.00 | \$ 29,925.00 |
| PHIL.2101 Intro Prob Of Phil (31153) 16 1 Un | ndergraduate \$ | 855.00 | \$ 13,680.00 |
| PHIL.3314 Business:Moral Iss (31209) 14 -1 Un | ndergraduate \$ | 855.00 | \$ 11,970.00 |
| PHIL.3314 Business:Moral Iss (31210) 14 -1 Un | ndergraduate \$ | 855.00 | \$ 11,970.00 |
| PRLS.4610 Internship 1 -14 Un | ndergraduate \$ | 855.00 | \$ 855.00 |
| PSYC.2200 Lifespan Development 18 3 Un | dergraduate \$ | 855.00 | \$ 15,390.00 |
| PSYC.2810 Abnormal 1 13 -2 Un | ndergraduate \$ | 855.00 | \$ 11,115.00 |
| PSYC.3510 Learning 29 14 Un | ndergraduate \$ | 855.00 | \$ 24,795.00 |
| PSYC.3530 Cognitive Psych 30 15 Un | ndergraduate \$ | 855.00 | \$ 25,650.00 |
| SOCY.2600 Gender and Society 12 -3 Un | ndergraduate \$ | 855.00 | \$ 10,260.00 |
| SPAN.1010 Basic Lang Skills 1 23 8 Un | ndergraduate \$ | 855.00 | \$ 19,665.00 |
| SPAN.1020 Basic Lang Skills 2 12 -3 Un | ndergraduate \$ | 855.00 | \$ 10,260.00 |
| SPEC.1608 Interpers Communic 9 -6 Un | ndergraduate \$ | 855.00 | \$ 7,695.00 |
| SPEC 1707 Public Speaking (60336) 20 5 Un | ndergraduate \$ | 855.00 | \$ 17,100.00 |
| SPEC.1707 Public Speaking (60367) 14 -1 Un | ndergraduate \$ | 855.00 | \$ 11,970.00 |
| | ndergraduate \$ | 855.00 | \$ 17,100.00 |
| | ndergraduate \$ | 855.00 | \$ 21,375.00 |
| | ndergraduate \$ | 855.00 | \$ 855.00 |
| | ndergraduate \$ | 855.00 | \$ 45,315.00 |
| | ndergraduate \$ | 855.00 | \$ 11,970.00 |

Source: Office of Institutional Research and Data Analysis

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| Course | Course Title | Winter 2018 | Difference From Minimum | Division | Е | Revenue stimate er Student | Revenue Estimate Total |
|----------------|-------------------|-------------|-------------------------------|---------------|----|----------------------------------|------------------------------|
| TVRA.2616 | Tv/Radio Writing | 10 | -5 | Undergraduate | \$ | 855.00 | \$ 8,550.00 |
| TVRA.3661 | Writing:Comedy | 11 | -4 | Undergraduate | \$ | 855.00 | \$ 9,405.00 |
| TVRA.4862 | Tv Prod & Direct | 12 | -3 | Undergraduate | \$ | 855.00 | \$ 10,260.00 |
| Total Undergra | aduate Enrollment | 1,645 | | | | | \$ 1,404,052.50 |

Winter 2018 January Intersession Enrollment Summary, Graduate Courses

| Course | Course Title | Winter 2018 | Difference From Minimum | Division | Е | Revenue Istimate er Student | Revenue Estimate Total |
|----------------|--------------------------------|-------------|-------------------------------|----------|----|-----------------------------------|------------------------------|
| ACCT.7106X | Adv Accnt Theory | 6 | -9 | Graduate | \$ | 1320.00 | \$ 7,920.00 |
| ACCT.7140X | Contemporary Accounting Topics | 9 | -6 | Graduate | \$ | 1320.00 | \$ 11,880.00 |
| BUSN.7206X | Micro Bus Decision | 26 | 11 | Graduate | \$ | 1320.00 | \$ 34,320.00 |
| BUSN.7220X | Global Bus Environmt | 28 | 13 | Graduate | \$ | 1320.00 | \$ 36,960.00 |
| BUSN.7276X | Business Analytics | 31 | 16 | Graduate | \$ | 1320.00 | \$ 40,920.00 |
| BUSN.7278X | Appld Data Analysis | 31 | 16 | Graduate | \$ | 1320.00 | \$ 40,920.00 |
| CBSE.7659T | Inst St M/Ch&Adl:Sn (56645) | 26 | 11 | Graduate | \$ | 1320.00 | \$ 34,320.00 |
| CBSE.7659T | Inst St M/Ch&Adl:Sn (56652) | 31 | 16 | Graduate | \$ | 1320.00 | \$ 40,920.00 |
| CBSE.7675T | Fam & Comm Stu Nds | 11 | -4 | Graduate | \$ | 1320.00 | \$ 14,520.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (31113) | 12 | -3 | Graduate | \$ | 1320.00 | \$ 15,840.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (31114) | 14 | -1 | Graduate | \$ | 1320.00 | \$ 18,480.00 |
| ECAE.7100T | Pract & Envrn:Ece | 10 | -5 | Graduate | \$ | 1320.00 | \$ 13,200.00 |
| ECAE.7107T | PI Cr-Cult Contexts | 5 | -10 | Graduate | \$ | 1320.00 | \$ 6,600.00 |
| ECAE.7109T | Scientific Inquiry Ece | 14 | -1 | Graduate | \$ | 1320.00 | \$ 18,480.00 |
| PSYC.7112G | Intervent Th⪻ 1 | 14 | -1 | Graduate | \$ | 1320.00 | \$ 18,480.00 |
| Total Graduate | Enrollment | 268 | | | | | \$ 353,760.00 |

Source: Office of Institutional Research and Data Analysis