### WINTER 2018 JANUARY INTERSESSION PRELIMINARY ENROLLMENT ANALYSIS

#### **Summary of Course Enrollment**

as of November 29, 2017

### Winter 2018 January Intersession Enrollment Summary, All Courses

Division  Total Undergraduate Enrollment	2018 1,695	From Minimum	Division  Undergraduate	Estimate Per Student	Estimate
Total Graduate Enrollment	312		Graduate		\$ 411,840.00
Total Enrollment	2,007				\$ 1,855,222.50

#### Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses

Course	Course Title	Winter 2018	Difference From Minimum	Division	Е	evenue stimate r Student	Revenue Estimate Total
ACCT.3001	Intro Managerial Accounting	19	4	Undergraduate	\$	855.00	\$ 16,245.00
ACCT.3041	Cost Managerial Acct	6	-9	Undergraduate	\$	1140.00	\$ 6,840.00
ACCT.3051	Accounting Information Systems	30	15	Undergraduate	\$	570.00	\$ 17,100.00
ACCT.3201	Business Law 1	30	15	Undergraduate	\$	855.00	\$ 25,650.00
ACCT.3360	Fraud Reptg/Forensic Fin Anal	20	5	Undergraduate	\$	855.00	\$ 17,100.00
ACCT.4001	Advanced Financial Accounting	10	-5	Undergraduate	\$	855.00	\$ 8,550.00
ACCT.4201	Business Law II	12	-3	Undergraduate	\$	855.00	\$ 10,260.00
ACCT.4501W	Aud Concp & Acct Rsch	12	-3	Undergraduate	\$	1140.00	\$ 13,680.00
ANTH.1105	Cultures & Transformations	34	19	Undergraduate	\$	855.00	\$ 29,070.00
ANTH.3135	American Urban Exp (31203)	19	4	Undergraduate	\$	855.00	\$ 16,245.00
ANTH.3135	American Urban Exp (31207)	28	13	Undergraduate	\$	855.00	\$ 23,940.00
ANTH.3265	Human Anat&Physio 1	33	18	Undergraduate	\$	1282.50	\$ 42,322.50
ARTD.1010	Art Hist & Meaning	26	11	Undergraduate	\$	855.00	\$ 22,230.00
ARTD.2210	Basic Design	10	-5	Undergraduate	\$	855.00	\$ 8,550.00
ARTD.2211	3-Dimens Design	14	-1	Undergraduate	\$	855.00	\$ 11,970.00
ARTD.2310	Drawing 1	13	-2	Undergraduate	\$	855.00	\$ 11,115.00
BUSN.2000	Bus/Fin Contemp Wld	26	11	Undergraduate	\$	855.00	\$ 22,230.00
BUSN.2300	Personal Finance	28	13	Undergraduate	\$	855.00	\$ 23,940.00
BUSN.3100	Principles Of Marketing (31123)	26	11	Undergraduate	\$	855.00	\$ 22,230.00

Source: Office of Institutional Research and Data Analysis

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

Course	Course Title	Winter 2018	Difference From	Division	Revenue Estimate Division Per Student		Revenue Estimate Total
BUSN.3100	Principles Of Marketing (31165)	28	Minimum _		— <del>-                                     </del>	855.00	\$ 23,940.00
BUSN.3120	Electronic Commerce	14	-1	Undergraduate		855.00	\$ 23,940.00 \$ 11,970.00
BUSN.3130	Advert & Direct Mktg	14	-1 -1	Undergraduate Undergraduate	\$ \$	855.00	\$ 11,970.00 \$ 11,970.00
BUSN.3140	Consumer Behavior	28	13	<del>-</del>	э \$	855.00	\$ 23,940.00
BUSN.3170	International Business	39	24	Undergraduate Undergraduate	φ \$	855.00	\$ 23,940.00 \$ 33,345.00
BUSN.3200	Principles Of Management	28	13	Undergraduate	φ \$	855.00	\$ 23,940.00
BUSN.3220	Negot & Cnflct Resol	28	13	Undergraduate	\$	855.00	\$ 23,940.00
BUSN.3252	Stress/Mgmt Wkplace	27	12	Undergraduate	э \$	855.00	\$ 23,085.00
BUSN.3350	Real Estate Management	18	3	Undergraduate	φ \$	855.00	\$ 15,390.00
BUSN.3420	Mgmt Info Systems	9	- <del>6</del>	Undergraduate	\$	855.00	\$ 7,695.00
BUSN.3430	Operations Mgmt (31129)	14	-0 -1	Undergraduate	\$	855.00	\$ 11,970.00
BUSN.3430	Operations Mgmt (44233)	14	-1 -1	Undergraduate	φ \$	855.00	\$ 11,970.00
BUSN.4101W	Seminar in Strategic Marketing	16	1	Undergraduate	\$	855.00	\$ 13,680.00
BUSN.4200W	Sem Bus Mgmt & Polcy (31130)	25	10	Undergraduate	\$	855.00	\$ 21,375.00
BUSN.4200W	Sem Bus Mgmt & Polcy (31131)	25	10	Undergraduate	\$	855.00	\$ 21,375.00
CHIN.2810	Chinese Media	5	-10	Undergraduate	\$	855.00	\$ 4,275.00
CISC.1003	Exploring Robotics (34616)	7	-8	Undergraduate	\$	855.00	\$ 5,985.00
CISC.1003	Exploring Robotics (34617)	14	-0 -1	Undergraduate	\$	855.00	\$ 11,970.00
CISC.1050	Int Cmptr Applictns	35	20	Undergraduate	\$	855.00	\$ 29,925.00
CISC.1030	Intro to JAVA Programming	15	0	Undergraduate	\$	1140.00	\$ 17,100.00
CISC.1113	Electronic Commerce	13	- <del>2</del>	Undergraduate	\$	855.00	\$ 11,115.00
CISC.1590	Mgmt Info Sys	6	-9	Undergraduate	\$	855.00	\$ 5,130.00
CISC.2531	Operations Mgmt (31115)	15	0	Undergraduate	\$	855.00	\$ 12,825.00
CISC.2531	Operations Mgmt (31116)	11	-4	Undergraduate	\$	855.00	\$ 9,405.00
CISC.2820W	Computers & Ethics	27	12	Undergraduate	\$	855.00	\$ 23,085.00
ECON.2100	Elem Macroecon	19	4	Undergraduate	\$	1140.00	\$ 21,660.00
ECON.2200	Elem Microecon	17	2	Undergraduate	\$	855.00	\$ 14,535.00
ECON.3320	Money & Banking	31	16	Undergraduate	\$	855.00	\$ 26,505.00
ECON.3400	Intro Eco & Bus Stat	40	25	Undergraduate	\$	1140.00	\$ 45,600.00
EESC.1010	The Dynamic Earth (31144)	19	4	Undergraduate	\$	855.00	\$ 16,245.00
EESC.1010	The Dynamic Earth (31169)	4	-11	Undergraduate	\$	855.00	\$ 3,420.00
EESC.1010	Society and the Ocean	20	5	Undergraduate	\$	855.00	\$ 17,100.00
ENGL.2004	Literature & Film	29	14	Undergraduate	\$	855.00	\$ 24,795.00
L110L.2007			דו	Sildorgraduate	Ψ	000.00	Ψ 2 1,7 00.00

Source: Office of Institutional Research and Data Analysis

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate sion Per Student		Revenue Estimate Total
FILM.2301	Screenwriting 2	3	-12	Undergraduate	— <del></del> -	855.00	\$ 2,565.00
HNSC.3170	Family & Child Hlth	24	9	Undergraduate	\$	855.00	\$ 20,520.00
ITAL.1510	Cultural Heritage	13	-2	Undergraduate	\$	855.00	\$ 11,115.00
MLAN.2015	Rep Of Criminality & Authority	30	15	Undergraduate	\$	855.00	\$ 25,650.00
MLAN.2150	Interculturl Litercy&Competnce (56724)	10	-5	Undergraduate	\$	855.00	\$ 8,550.00
MLAN.2150	Interculturl Litercy&Competnce (56726)	21	6	Undergraduate	\$	855.00	\$ 17,955.00
MUSC.1300	Mus Lang Hist & Cult (31133)	14	-1	Undergraduate	\$	855.00	\$ 11,970.00
MUSC.1300	Mus Lang Hist & Cult (31134)	16	1	Undergraduate	\$	855.00	\$ 13,680.00
MUSC.1300	Mus Lang Hist & Cult (59020)	23	8	Undergraduate	\$	855.00	\$ 19,665.00
MUSC.3101	Music In Global America	29	14	Undergraduate	\$	855.00	\$ 24,795.00
PERM1003	Permit Course 3 Credits	27	12	Undergraduate	\$	0.00	\$ 0.00
PERM1004	Permit Course 4 Credits	13	-2	Undergraduate	\$	0.00	\$ 0.00
PERM1006	Permit Course 6 Credits	4	-11	Undergraduate	\$	0.00	\$ 0.00
PHIL.2101	Intro Prob Of Phil (31132)	35	20	Undergraduate	\$	855.00	\$ 29,925.00
PHIL.2101	Intro Prob Of Phil (31153)	21	6	Undergraduate	\$	855.00	\$ 17,955.00
PHIL.3314	Business:Moral Iss (31209)	15	0	Undergraduate	\$	855.00	\$ 12,825.00
PHIL.3314	Business:Moral Iss (31210)	15	0	Undergraduate	\$	855.00	\$ 12,825.00
PSYC.2200	Lifespan Development	19	4	Undergraduate	\$	855.00	\$ 16,245.00
PSYC.2810	Abnormal 1	13	-2	Undergraduate	\$	855.00	\$ 11,115.00
PSYC.3510	Learning	28	13	Undergraduate	\$	855.00	\$ 23,940.00
PSYC.3530	Cognitive Psych	30	15	Undergraduate	\$	855.00	\$ 25,650.00
SOCY.2600	Gender and Society	12	-3	Undergraduate	\$	855.00	\$ 10,260.00
SPAN.1010	Basic Lang Skills 1	24	9	Undergraduate	\$	855.00	\$ 20,520.00
SPAN.1020	Basic Lang Skills 2	12	-3	Undergraduate	\$	855.00	\$ 10,260.00
SPEC.1608	Interpers Communic	10	-5	Undergraduate	\$	855.00	\$ 8,550.00
SPEC.1707	Public Speaking (60336)	19	4	Undergraduate	\$	855.00	\$ 16,245.00
SPEC.1707	Public Speaking (60367)	16	1	Undergraduate	\$	855.00	\$ 13,680.00
SPEC.1714	Oral Interp Prose	19	4	Undergraduate	\$	855.00	\$ 16,245.00
SPEC.2623	Commun Bus & Profess	25	10	Undergraduate	\$	855.00	\$ 21,375.00
THEA.4331	Scenographic Technq 3 3D CADD	1	-14	Undergraduate	\$	855.00	\$ 855.00
TVRA.1165	Mass Media	56	41	Undergraduate	\$	855.00	\$ 47,880.00
TVRA.2517	Tv & Radio Advert	14	-1	Undergraduate	\$	855.00	\$ 11,970.00
TVRA.2616	Tv/Radio Writing	11	-4	Undergraduate	\$	855.00	\$ 9,405.00

Source: Office of Institutional Research and Data Analysis

# Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

		Winter	Difference From			levenue stimate	Revenue Estimate
Course	Course Title	2018	Minimum	Division	Pe	r Student	Total
TVRA.3661	Writing:Comedy	11	-4	Undergraduate	\$	855.00	\$ 9,405.00
TVRA.4862	Tv Prod & Direct	12	-3	Undergraduate	\$	855.00	\$ 10,260.00
Total Undergra	aduate Enrollment	1,695					\$ 1,443,382.50

# Winter 2018 January Intersession Enrollment Summary, Graduate Courses

Course	Course Title	Winter 2018	Difference From Minimum	From		evenue stimate r Student	Revenue Estimate Total
ACCT.7106X	Adv Accnt Theory	6	-9 -	Graduate	\$	1320.00	\$ 7,920.00
ACCT.7140X	Contemporary Accounting Topics	10	-5	Graduate	\$	1320.00	\$ 13,200.00
BUSN.7206X	Micro Bus Decision	28	13	Graduate	\$	1320.00	\$ 36,960.00
BUSN.7220X	Global Bus Environmt	28	13	Graduate	\$	1320.00	\$ 36,960.00
BUSN.7276X	Business Analytics	33	18	Graduate	\$	1320.00	\$ 43,560.00
BUSN.7278X	Appld Data Analysis	34	19	Graduate	\$	1320.00	\$ 44,880.00
CBSE.7659T	Inst St M/Ch&Adl:Sn (56645)	26	11	Graduate	\$	1320.00	\$ 34,320.00
CBSE.7659T	Inst St M/Ch&Adl:Sn (56652)	31	16	Graduate	\$	1320.00	\$ 40,920.00
CBSE.7675T	Fam & Comm Stu Nds	12	-3	Graduate	\$	1320.00	\$ 15,840.00
CBSE.7676T	Lrng Envr Std Spc Nd (31113)	14	-1	Graduate	\$	1320.00	\$ 18,480.00
CBSE.7676T	Lrng Envr Std Spc Nd (31114)	15	0	Graduate	\$	1320.00	\$ 19,800.00
ECAE.7100T	Pract & Envrn:Ece	12	-3	Graduate	\$	1320.00	\$ 15,840.00
ECAE.7107T	PI Cr-Cult Contexts	6	-9	Graduate	\$	1320.00	\$ 7,920.00
ECAE.7109T	Scientific Inquiry Ece (31146)	15	0	Graduate	\$	1320.00	\$ 19,800.00
ECAE.7109T	Scientific Inquiry Ece (65602)	2	-13	Graduate	\$	1320.00	\$ 2,640.00
PSYC.7112G	Intervent Th⪻ 1	16	1	Graduate	\$	1320.00	\$ 21,120.00
PSYC.7771G	Ethical & Legal Issu (31137)	13	-2	Graduate	\$	1320.00	\$ 17,160.00
PSYC.7771G	Ethical & Legal Issu (31138)	11	-4	Graduate	\$	1320.00	\$ 14,520.00
Total Graduate Enrollment		312					\$ 411,840.00

Source: Office of Institutional Research and Data Analysis