

WINTER 2018 JANUARY INTERSESSION PRELIMINARY ENROLLMENT ANALYSIS

Summary of Course Enrollment

as of December 13, 2017

Winter 2018 January Intersession Enrollment Summary, All Courses

| Division | Winter 2018 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|--------------------------------|----------------|-------------------------------|---------------|------------------------------------|------------------------------|
| Total Undergraduate Enrollment | 1,703 | | Undergraduate | | \$ 1,461,480.00 |
| Total Graduate Enrollment | 309 | | Graduate | | \$ 407,880.00 |
| Total Enrollment | 2,012 | | | | \$ 1,869,360.00 |

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses

| Course | Course Title | Winter 2018 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|------------|---------------------------------|----------------|-------------------------------|---------------|------------------------------------|------------------------------|
| ACCT.3001 | Intro Managerial Accounting | 21 | 6 | Undergraduate | \$ 855.00 | \$ 17,955.00 |
| ACCT.3051 | Accounting Information Systems | 30 | 15 | Undergraduate | \$ 570.00 | \$ 17,100.00 |
| ACCT.3201 | Business Law 1 | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| ACCT.3360 | Fraud Reptg/Forensic Fin Anal | 19 | 4 | Undergraduate | \$ 855.00 | \$ 16,245.00 |
| ACCT.4201 | Business Law II | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| ACCT.4501W | Aud Concp & Acct Rsch | 14 | -1 | Undergraduate | \$ 1140.00 | \$ 15,960.00 |
| ANTH.1105 | Cultures & Transformations | 38 | 23 | Undergraduate | \$ 855.00 | \$ 32,490.00 |
| ANTH.3135 | American Urban Exp (31203) | 16 | 1 | Undergraduate | \$ 855.00 | \$ 13,680.00 |
| ANTH.3135 | American Urban Exp (31207) | 30 | 15 | Undergraduate | \$ 855.00 | \$ 25,650.00 |
| ANTH.3265 | Human Anat&Physio 1 | 40 | 25 | Undergraduate | \$ 1282.50 | \$ 51,300.00 |
| ARTD.1010 | Art Hist & Meaning | 29 | 14 | Undergraduate | \$ 855.00 | \$ 24,795.00 |
| ARTD.1035 | Development of the Silk Road | 3 | -12 | Undergraduate | \$ 855.00 | \$ 2,565.00 |
| ARTD.2210 | Basic Design | 11 | -4 | Undergraduate | \$ 855.00 | \$ 9,405.00 |
| ARTD.2211 | 3-Dimens Design | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| ARTD.2310 | Drawing 1 | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| BUSN.2000 | Bus/Fin Contemp Wld | 26 | 11 | Undergraduate | \$ 855.00 | \$ 22,230.00 |
| BUSN.2300 | Personal Finance | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| BUSN.3100 | Principles Of Marketing (31123) | 26 | 11 | Undergraduate | \$ 855.00 | \$ 22,230.00 |
| BUSN.3100 | Principles Of Marketing (31165) | 27 | 12 | Undergraduate | \$ 855.00 | \$ 23,085.00 |

Source: Office of Institutional Research and Data Analysis

Updated: 12/14/2017

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| Course | Course Title | Winter 2018 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|------------|--------------------------------|-------------|-------------------------|---------------|------------------------------|------------------------|
| BUSN.3120 | Electronic Commerce | 13 | -2 | Undergraduate | \$ 855.00 | \$ 11,115.00 |
| BUSN.3130 | Advert & Direct Mktg | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| BUSN.3140 | Consumer Behavior | 26 | 11 | Undergraduate | \$ 855.00 | \$ 22,230.00 |
| BUSN.3170 | International Business | 38 | 23 | Undergraduate | \$ 855.00 | \$ 32,490.00 |
| BUSN.3200 | Principles Of Management | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| BUSN.3220 | Negot & Cnflct Resol | 27 | 12 | Undergraduate | \$ 855.00 | \$ 23,085.00 |
| BUSN.3252 | Stress/Mgmt Wkplace | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| BUSN.3350 | Real Estate Management | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| BUSN.3420 | Mgmt Info Systems | 9 | -6 | Undergraduate | \$ 855.00 | \$ 7,695.00 |
| BUSN.3430 | Operations Mgmt (31129) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| BUSN.3430 | Operations Mgmt (44233) | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| BUSN.4101W | Seminar in Strategic Marketing | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| BUSN.4200W | Sem Bus Mgmt & Polcy (31130) | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| BUSN.4200W | Sem Bus Mgmt & Polcy (31131) | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| CHIN.2810 | Chinese Media | 7 | -8 | Undergraduate | \$ 855.00 | \$ 5,985.00 |
| CISC.1003 | Exploring Robotics (34616) | 7 | -8 | Undergraduate | \$ 855.00 | \$ 5,985.00 |
| CISC.1003 | Exploring Robotics (34617) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| CISC.1050 | Intro to Computer Applications | 28 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| CISC.1115 | Intro to JAVA Programming | 24 | 9 | Undergraduate | \$ 1140.00 | \$ 27,360.00 |
| CISC.1530 | Electronic Commerce | 21 | 6 | Undergraduate | \$ 855.00 | \$ 17,955.00 |
| CISC.1590 | Mgmt Info Sys | 7 | -8 | Undergraduate | \$ 855.00 | \$ 5,985.00 |
| CISC.2531 | Operations Mgmt (31115) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| CISC.2531 | Operations Mgmt (31116) | 11 | -4 | Undergraduate | \$ 855.00 | \$ 9,405.00 |
| CISC.2820W | Computers & Ethics | 28 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| ECON.2100 | Elem Macroecon | 20 | 5 | Undergraduate | \$ 1140.00 | \$ 22,800.00 |
| ECON.2200 | Elem Microecon | 15 | 0 | Undergraduate | \$ 855.00 | \$ 12,825.00 |
| ECON.3320 | Money & Banking | 32 | 17 | Undergraduate | \$ 855.00 | \$ 27,360.00 |
| ECON.3400 | Intro Eco & Bus Stat | 36 | 21 | Undergraduate | \$ 1140.00 | \$ 41,040.00 |
| EESC.1010 | The Dynamic Earth (31144) | 23 | 8 | Undergraduate | \$ 855.00 | \$ 19,665.00 |
| EESC.1010 | The Dynamic Earth (31169) | 4 | -11 | Undergraduate | \$ 855.00 | \$ 3,420.00 |
| EESC.1050 | Society and the Ocean | 19 | 4 | Undergraduate | \$ 855.00 | \$ 16,245.00 |
| ENGL.2004 | Literature & Film | 29 | 14 | Undergraduate | \$ 855.00 | \$ 24,795.00 |
| FILM.2301 | Screenwriting 2 | 4 | -11 | Undergraduate | \$ 855.00 | \$ 3,420.00 |

Source: Office of Institutional Research and Data Analysis
 Updated: 12/14/2017

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| Course | Course Title | Winter 2018 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|-----------|--|-------------|-------------------------|---------------|------------------------------|------------------------|
| HNSC.3170 | Family & Child Hlth | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| ITAL.1510 | Cultural Heritage | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| MLAN.2015 | Rep Of Criminality & Authority | 30 | 15 | Undergraduate | \$ 855.00 | \$ 25,650.00 |
| MLAN.2150 | Interculturl Litercy&Competnce (56724) | 13 | -2 | Undergraduate | \$ 855.00 | \$ 11,115.00 |
| MLAN.2150 | Interculturl Litercy&Competnce (56726) | 23 | 8 | Undergraduate | \$ 855.00 | \$ 19,665.00 |
| MUSC.1300 | Mus Lang Hist & Cult (31133) | 9 | -6 | Undergraduate | \$ 855.00 | \$ 7,695.00 |
| MUSC.1300 | Mus Lang Hist & Cult (31134) | 18 | 3 | Undergraduate | \$ 855.00 | \$ 15,390.00 |
| MUSC.1300 | Mus Lang Hist & Cult (59020) | 22 | 7 | Undergraduate | \$ 855.00 | \$ 18,810.00 |
| MUSC.3101 | Music In Global America | 35 | 20 | Undergraduate | \$ 855.00 | \$ 29,925.00 |
| PERM1003 | Permit Course 3 Credits | 20 | 5 | Undergraduate | \$ 0.00 | \$ 0.00 |
| PERM1004 | Permit Course 4 Credits | 12 | -3 | Undergraduate | \$ 0.00 | \$ 0.00 |
| PERM1006 | Permit Course 6 Credits | 3 | -12 | Undergraduate | \$ 0.00 | \$ 0.00 |
| PHIL.2101 | Intro Prob Of Phil (31132) | 32 | 17 | Undergraduate | \$ 855.00 | \$ 27,360.00 |
| PHIL.2101 | Intro Prob Of Phil (31153) | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| PHIL.3314 | Business:Moral Iss (31209) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| PHIL.3314 | Business:Moral Iss (31210) | 15 | 0 | Undergraduate | \$ 855.00 | \$ 12,825.00 |
| PSYC.2200 | Lifespan Development | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| PSYC.2810 | Abnormal 1 | 18 | 3 | Undergraduate | \$ 855.00 | \$ 15,390.00 |
| PSYC.3510 | Learning | 30 | 15 | Undergraduate | \$ 855.00 | \$ 25,650.00 |
| PSYC.3530 | Cognitive Psych | 27 | 12 | Undergraduate | \$ 855.00 | \$ 23,085.00 |
| SOCY.2600 | Gender and Society | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| SPAN.1010 | Basic Lang Skills 1 | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| SPAN.1020 | Basic Lang Skills 2 | 9 | -6 | Undergraduate | \$ 855.00 | \$ 7,695.00 |
| SPEC.1608 | Interpers Communic | 13 | -2 | Undergraduate | \$ 855.00 | \$ 11,115.00 |
| SPEC.1707 | Public Speaking (60336) | 20 | 5 | Undergraduate | \$ 855.00 | \$ 17,100.00 |
| SPEC.1707 | Public Speaking (60367) | 16 | 1 | Undergraduate | \$ 855.00 | \$ 13,680.00 |
| SPEC.1714 | Oral Interp Prose | 15 | 0 | Undergraduate | \$ 855.00 | \$ 12,825.00 |
| SPEC.2623 | Commun Bus & Profess | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| THEA.4331 | Scenographic Technq 3 3D CADD | 1 | -14 | Undergraduate | \$ 855.00 | \$ 855.00 |
| TVRA.1165 | Mass Media | 58 | 43 | Undergraduate | \$ 855.00 | \$ 49,590.00 |
| TVRA.2517 | Tv & Radio Advert | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| TVRA.2616 | Tv/Radio Writing | 15 | 0 | Undergraduate | \$ 855.00 | \$ 12,825.00 |
| TVRA.3661 | Writing:Comedy | 11 | -4 | Undergraduate | \$ 855.00 | \$ 9,405.00 |

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 Updated: 12/14/2017

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| Course | Course Title | Winter 2018 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|---------------------------------------|------------------|--------------|-------------------------|---------------|------------------------------|------------------------|
| TVRA.4862 | Tv Prod & Direct | 13 | -2 | Undergraduate | \$ 855.00 | \$ 11,115.00 |
| Total Undergraduate Enrollment | | 1,703 | | | | \$ 1,461,480.00 |

Winter 2018 January Intersession Enrollment Summary, Graduate Courses

| Course | Course Title | Winter 2018 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|----------------------------------|--------------------------------|-------------|-------------------------|----------|------------------------------|------------------------|
| BUSN.7206X | Micro Bus Decision | 19 | 4 | Graduate | \$ 1320.00 | \$ 25,080.00 |
| BUSN.7220X | Global Bus Environmt | 25 | 10 | Graduate | \$ 1320.00 | \$ 33,000.00 |
| BUSN.7276X | Business Analytics | 31 | 16 | Graduate | \$ 1320.00 | \$ 40,920.00 |
| BUSN.7278X | Appld Data Analysis | 32 | 17 | Graduate | \$ 1320.00 | \$ 42,240.00 |
| CBSE.7659T | Inst St M/Ch&Adl:Sn (56645) | 26 | 11 | Graduate | \$ 1320.00 | \$ 34,320.00 |
| CBSE.7659T | Inst St M/Ch&Adl:Sn (56652) | 31 | 16 | Graduate | \$ 1320.00 | \$ 40,920.00 |
| CBSE.7675T | Fam & Comm Stu Nds | 14 | -1 | Graduate | \$ 1320.00 | \$ 18,480.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (31113) | 13 | -2 | Graduate | \$ 1320.00 | \$ 17,160.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (31114) | 15 | 0 | Graduate | \$ 1320.00 | \$ 19,800.00 |
| ECAE.7100T | Pract & Envrn:Ece | 12 | -3 | Graduate | \$ 1320.00 | \$ 15,840.00 |
| ECAE.7107T | PI Cr-Cult Contexts | 8 | -7 | Graduate | \$ 1320.00 | \$ 10,560.00 |
| ECAE.7109T | Scientific Inquiry Ece (31146) | 14 | -1 | Graduate | \$ 1320.00 | \$ 18,480.00 |
| ECAE.7109T | Scientific Inquiry Ece (65602) | 8 | -7 | Graduate | \$ 1320.00 | \$ 10,560.00 |
| ECON.7091G | Indep Reading | 2 | -13 | Graduate | \$ 1320.00 | \$ 2,640.00 |
| PSYC.7112G | Intervent Th&Pr 1 | 19 | 4 | Graduate | \$ 1320.00 | \$ 25,080.00 |
| PSYC.7771G | Ethical & Legal Issu (31137) | 19 | 4 | Graduate | \$ 1320.00 | \$ 25,080.00 |
| PSYC.7771G | Ethical & Legal Issu (31138) | 18 | 3 | Graduate | \$ 1320.00 | \$ 23,760.00 |
| THEA.7422X | Scene Tech 2:2d Cadd | 2 | -13 | Graduate | \$ 1320.00 | \$ 2,640.00 |
| THEA.7423X | Scenogrphc Tech III | 1 | -14 | Graduate | \$ 1320.00 | \$ 1,320.00 |
| Total Graduate Enrollment | | 309 | | | | \$ 407,880.00 |