### WINTER 2018 JANUARY INTERSESSION PRELIMINARY ENROLLMENT ANALYSIS

#### **Summary of Course Enrollment**

as of December 15, 2017

#### Winter 2018 January Intersession Enrollment Summary, All Courses

Division	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
Total Undergraduate Enrollment	1,727		Undergraduate		\$ 1,482,142.50
Total Graduate Enrollment	321		Graduate		\$ 423,720.00
Total Enrollment	2,048				\$ 1,905,862.50

#### Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses

Course	Course Title	Winter 2018	Difference From Minimum	Division	Е	evenue stimate r Student	Revenue Estimate Total
ACCT.3001	Intro Managerial Accounting	21	6	Undergraduate	\$	855.00	\$ 17,955.00
ACCT.3051	Accounting Information Systems	30	15	Undergraduate	\$	570.00	\$ 17,100.00
ACCT.3201	Business Law 1	25	10	Undergraduate	\$	855.00	\$ 21,375.00
ACCT.3360	Fraud Reptg/Forensic Fin Anal	19	4	Undergraduate	\$	855.00	\$ 16,245.00
ACCT.4201	Business Law II	16	1	Undergraduate	\$	855.00	\$ 13,680.00
ACCT.4501W	Aud Concp & Acct Rsch	15	0	Undergraduate	\$	1140.00	\$ 17,100.00
ANTH.1105	Cultures & Transformations	39	24	Undergraduate	\$	855.00	\$ 33,345.00
ANTH.3135	American Urban Exp (31203)	18	3	Undergraduate	\$	855.00	\$ 15,390.00
ANTH.3135	American Urban Exp (31207)	30	15	Undergraduate	\$	855.00	\$ 25,650.00
ANTH.3265	Human Anat&Physio 1	39	24	Undergraduate	\$	1282.50	\$ 50,017.50
ARTD.1010	Art Hist & Meaning	28	13	Undergraduate	\$	855.00	\$ 23,940.00
ARTD.1035	Development of the Silk Road	3	-12	Undergraduate	\$	855.00	\$ 2,565.00
ARTD.2210	Basic Design	11	-4	Undergraduate	\$	855.00	\$ 9,405.00
ARTD.2211	3-Dimens Design	14	-1	Undergraduate	\$	855.00	\$ 11,970.00
ARTD.2310	Drawing 1	12	-3	Undergraduate	\$	855.00	\$ 10,260.00
BUSN.2000	Bus/Fin Contemp Wld	26	11	Undergraduate	\$	855.00	\$ 22,230.00
BUSN.2300	Personal Finance	23	8	Undergraduate	\$	855.00	\$ 19,665.00
BUSN.3100	Principles Of Marketing (31123)	26	11	Undergraduate	\$	855.00	\$ 22,230.00
BUSN.3100	Principles Of Marketing (31165)	28	13	Undergraduate	\$	855.00	\$ 23,940.00

Source: Office of Institutional Research and Data Analysis

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

		Winter	Difference From		Revenue Estimate	Revenue Estimate
Course	Course Title	2018	Minimum	Division	er Student	Total
BUSN.3120	Electronic Commerce	12	-3	Undergraduate	\$ 855.00	\$ 10,260.00
BUSN.3130	Advert & Direct Mktg	12	-3	Undergraduate	\$ 855.00	\$ 10,260.00
BUSN.3140	Consumer Behavior	26	11	Undergraduate	\$ 855.00	\$ 22,230.00
BUSN.3170	International Business	40	25	Undergraduate	\$ 855.00	\$ 34,200.00
BUSN.3200	Principles Of Management	25	10	Undergraduate	\$ 855.00	\$ 21,375.00
BUSN.3220	Negot & Cnflct Resol	27	12	Undergraduate	\$ 855.00	\$ 23,085.00
BUSN.3252	Stress/Mgmt Wkplace	24	9	Undergraduate	\$ 855.00	\$ 20,520.00
BUSN.3350	Real Estate Management	25	10	Undergraduate	\$ 855.00	\$ 21,375.00
BUSN.3420	Mgmt Info Systems	9	-6	Undergraduate	\$ 855.00	\$ 7,695.00
BUSN.3430	Operations Mgmt (31129)	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
BUSN.3430	Operations Mgmt (44233)	11	-4	Undergraduate	\$ 855.00	\$ 9,405.00
BUSN.4101W	Seminar in Strategic Marketing	16	1	Undergraduate	\$ 855.00	\$ 13,680.00
BUSN.4200W	Sem Bus Mgmt & Polcy (31130)	24	9	Undergraduate	\$ 855.00	\$ 20,520.00
BUSN.4200W	Sem Bus Mgmt & Polcy (31131)	24	9	Undergraduate	\$ 855.00	\$ 20,520.00
CHIN.2810	Chinese Media	7	-8	Undergraduate	\$ 855.00	\$ 5,985.00
CISC.1003	Exploring Robotics (34616)	8	-7	Undergraduate	\$ 855.00	\$ 6,840.00
CISC.1003	Exploring Robotics (34617)	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
CISC.1050	Intro to Computer Applications	29	14	Undergraduate	\$ 855.00	\$ 24,795.00
CISC.1115	Intro to JAVA Programming	24	9	Undergraduate	\$ 1140.00	\$ 27,360.00
CISC.1530	Electronic Commerce	20	5	Undergraduate	\$ 855.00	\$ 17,100.00
CISC.1590	Mgmt Info Sys	8	-7	Undergraduate	\$ 855.00	\$ 6,840.00
CISC.2531	Operations Mgmt (31115)	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
CISC.2531	Operations Mgmt (31116)	11	-4	Undergraduate	\$ 855.00	\$ 9,405.00
CISC.2820W	Computers & Ethics	29	14	Undergraduate	\$ 855.00	\$ 24,795.00
ECON.2100	Elem Macroecon	22	7	Undergraduate	\$ 1140.00	\$ 25,080.00
ECON.2200	Elem Microecon	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
ECON.3320	Money & Banking	32	17	Undergraduate	\$ 855.00	\$ 27,360.00
ECON.3400	Intro Eco & Bus Stat	35	20	Undergraduate	\$ 1140.00	\$ 39,900.00
EESC.1010	The Dynamic Earth (31144)	23	8	Undergraduate	\$ 855.00	\$ 19,665.00
EESC.1010	The Dynamic Earth (31169)	4	-11	Undergraduate	\$ 855.00	\$ 3,420.00
EESC.1050	Society and the Ocean	19	4	Undergraduate	\$ 855.00	\$ 16,245.00
ENGL.2004	Literature & Film	29	14	Undergraduate	\$ 855.00	\$ 24,795.00
FILM.2301	Screenwriting 2	4	-11	Undergraduate	\$ 855.00	\$ 3,420.00
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Source: Office of Institutional Research and Data Analysis

Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

Course	Course Title	Winter	Difference From	Division	E	Revenue Estimate	Revenue Estimate
Course		2018	Minimum			er Student	Total
HNSC.3170	Family & Child Hith	25	10	Undergraduate	\$	855.00	\$ 21,375.00
ITAL.1510	Cultural Heritage	14	-1 45	Undergraduate	\$	855.00	\$ 11,970.00
MLAN.2015	Rep Of Criminality & Authority	30	15	Undergraduate	\$	855.00	\$ 25,650.00
MLAN.2150	Interculturl Litercy&Competnce (56724)	13	-2	Undergraduate	\$	855.00	\$ 11,115.00
MLAN.2150	Interculturl Litercy&Competnce (56726)	23	8	Undergraduate	\$	855.00	\$ 19,665.00
MUSC.1300	Mus Lang Hist & Cult (31133)	9	-6	Undergraduate	\$	855.00	\$ 7,695.00
MUSC.1300	Mus Lang Hist & Cult (31134)	18	3	Undergraduate	\$	855.00	\$ 15,390.00
MUSC.1300	Mus Lang Hist & Cult (59020)	19	4	Undergraduate	\$	855.00	\$ 16,245.00
MUSC.3101	Music In Global America	35	20	Undergraduate	\$	855.00	\$ 29,925.00
PERM1003	Permit Course 3 Credits	19	4	Undergraduate	\$	0.00	\$ 0.00
PERM1004	Permit Course 4 Credits	12	-3	Undergraduate	\$	0.00	\$ 0.00
PERM1006	Permit Course 6 Credits	4	-11	Undergraduate	\$	0.00	\$ 0.00
PERM7003	Grad Permit 3 Credits	1	-14	Undergraduate	\$	0.00	\$ 0.00
PHIL.2101	Intro Prob Of Phil (31132)	32	17	Undergraduate	\$	855.00	\$ 27,360.00
PHIL.2101	Intro Prob Of Phil (31153)	24	9	Undergraduate	\$	855.00	\$ 20,520.00
PHIL.3314	Business:Moral Iss (31209)	17	2	Undergraduate	\$	855.00	\$ 14,535.00
PHIL.3314	Business:Moral Iss (31210)	15	0	Undergraduate	\$	855.00	\$ 12,825.00
POLS.3344	Cambodian Genocide&TranJustice	6	-9	Undergraduate	\$	1140.00	\$ 6,840.00
PSYC.2200	Lifespan Development	25	10	Undergraduate	\$	855.00	\$ 21,375.00
PSYC.2810	Abnormal 1	19	4	Undergraduate	\$	855.00	\$ 16,245.00
PSYC.3510	Learning	30	15	Undergraduate	\$	855.00	\$ 25,650.00
PSYC.3530	Cognitive Psych	25	10	Undergraduate	\$	855.00	\$ 21,375.00
SOCY.2600	Gender and Society	13	-2	Undergraduate	\$	855.00	\$ 11,115.00
SPAN.1010	Basic Lang Skills 1	23	8	Undergraduate	\$	855.00	\$ 19,665.00
SPAN.1020	Basic Lang Skills 2	10	-5	Undergraduate	\$	855.00	\$ 8,550.00
SPEC.1608	Interpers Communic	14	-1	Undergraduate	\$	855.00	\$ 11,970.00
SPEC.1707	Public Speaking (60336)	19	4	Undergraduate	\$	855.00	\$ 16,245.00
SPEC.1707	Public Speaking (60367)	18	3	Undergraduate	\$	855.00	\$ 15,390.00
SPEC.1714	Oral Interp Prose	16	1	Undergraduate	\$	855.00	\$ 13,680.00
SPEC.2623	Commun Bus & Profess	25	10	Undergraduate	\$	855.00	\$ 21,375.00
STABD1003	Study Abroad - CUNY- 3 credits	1	-14	Undergraduate	\$	0.00	\$ 0.00
THEA.4331	Scenographic Technq 3 3D CADD	1	-14	Undergraduate	\$	855.00	\$ 855.00
TVRA.1165	Mass Media	59	44	Undergraduate	\$	855.00	\$ 50,445.00

Source: Office of Institutional Research and Data Analysis

## Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

Course	Course Title	Winter 2018	Difference From Minimum	Division	Е	Revenue Stimate er Student	Revenue Estimate Total
TVRA.2517	Tv & Radio Advert	13	-2	Undergraduate	\$	855.00	\$ 11,115.00
TVRA.2616	Tv/Radio Writing	16	1	Undergraduate	\$	855.00	\$ 13,680.00
TVRA.3661	Writing:Comedy	11	-4	Undergraduate	\$	855.00	\$ 9,405.00
TVRA.4862	Tv Prod & Direct	13	-2	Undergraduate	\$	855.00	\$ 11,115.00
Total Undergr	raduate Enrollment	1,727					\$ 1,482,142.50

## Winter 2018 January Intersession Enrollment Summary, Graduate Courses

		Winter	Difference From			evenue stimate	Revenue Estimate
Course	Course Title	2018	Minimum	Division	Pe	r Student	Total
BUSN.7206X	Micro Bus Decision	20	5	Graduate	\$	1320.00	\$ 26,400.00
BUSN.7220X	Global Bus Environmt	25	10	Graduate	\$	1320.00	\$ 33,000.00
BUSN.7276X	Business Analytics	31	16	Graduate	\$	1320.00	\$ 40,920.00
BUSN.7278X	Appld Data Analysis	32	17	Graduate	\$	1320.00	\$ 42,240.00
CBSE.7659T	Inst St M/Ch&Adl:Sn (56645)	26	11	Graduate	\$	1320.00	\$ 34,320.00
CBSE.7659T	Inst St M/Ch&Adl:Sn (56652)	31	16	Graduate	\$	1320.00	\$ 40,920.00
CBSE.7675T	Fam & Comm Stu Nds	14	-1	Graduate	\$	1320.00	\$ 18,480.00
CBSE.7676T	Lrng Envr Std Spc Nd (31113)	13	-2	Graduate	\$	1320.00	\$ 17,160.00
CBSE.7676T	Lrng Envr Std Spc Nd (31114)	18	3	Graduate	\$	1320.00	\$ 23,760.00
ECAE.7100T	Pract & Envrn:Ece	12	-3	Graduate	\$	1320.00	\$ 15,840.00
ECAE.7107T	PI Cr-Cult Contexts	11	-4	Graduate	\$	1320.00	\$ 14,520.00
ECAE.7109T	Scientific Inquiry Ece (31146)	14	-1	Graduate	\$	1320.00	\$ 18,480.00
ECAE.7109T	Scientific Inquiry Ece (65602)	11	-4	Graduate	\$	1320.00	\$ 14,520.00
ECON.7091G	Indep Reading	2	-13	Graduate	\$	1320.00	\$ 2,640.00
PSYC.7112G	Intervent Th⪻ 1	20	5	Graduate	\$	1320.00	\$ 26,400.00
PSYC.7771G	Ethical & Legal Issu (31137)	20	5	Graduate	\$	1320.00	\$ 26,400.00
PSYC.7771G	Ethical & Legal Issu (31138)	18	3	Graduate	\$	1320.00	\$ 23,760.00
THEA.7422X	Scene Tech 2:2d Cadd	2	-13	Graduate	\$	1320.00	\$ 2,640.00
THEA.7423X	Scenogrphc Tech III	1	-14	Graduate	\$	1320.00	\$ 1,320.00

Source: Office of Institutional Research and Data Analysis

# Winter 2018 January Intersession Enrollment Summary, Graduate Courses (Continued)

Total Gradua	ate Enrollment	321				\$ 423,720.00
Course	Course Title	Winter 2018	From Minimum	Division	Estimate Per Student	Estimate Total
			Difference		Revenue	Revenue

Source: Office of Institutional Research and Data Analysis