

## WINTER 2018 JANUARY INTERSESSION PRELIMINARY ENROLLMENT ANALYSIS

### Summary of Course Enrollment

as of December 25, 2017

#### Winter 2018 January Intersession Enrollment Summary, All Courses

Division	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
Total Undergraduate Enrollment	1,898		Undergraduate		\$ 1,602,840.00
Total Graduate Enrollment	380		Graduate		\$ 501,600.00
<b>Total Enrollment</b>	<b>2,278</b>				<b>\$ 2,104,440.00</b>

#### Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
ACCT.3001	Intro Managerial Accounting	23	8	Undergraduate	\$ 855.00	\$ 19,665.00
ACCT.3051	Accounting Information Systems	30	15	Undergraduate	\$ 570.00	\$ 17,100.00
ACCT.3201	Business Law 1	29	14	Undergraduate	\$ 855.00	\$ 24,795.00
ACCT.3360	Fraud Reptg/Forensic Fin Anal	20	5	Undergraduate	\$ 855.00	\$ 17,100.00
ACCT.4201	Business Law II	16	1	Undergraduate	\$ 855.00	\$ 13,680.00
ACCT.4501W	Aud Concp & Acct Rsch	14	-1	Undergraduate	\$ 1140.00	\$ 15,960.00
ANTH.1105	Cultures & Transformations	40	25	Undergraduate	\$ 855.00	\$ 34,200.00
ANTH.3135	American Urban Exp (31203)	19	4	Undergraduate	\$ 855.00	\$ 16,245.00
ANTH.3135	American Urban Exp (31207)	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
ANTH.3156	India:Globl Health Ethnography	12	-3	Undergraduate	\$ 1140.00	\$ 13,680.00
ANTH.3265	Human Anat&Physio 1	38	23	Undergraduate	\$ 1282.50	\$ 48,735.00
ARTD.1010	Art Hist & Meaning	30	15	Undergraduate	\$ 855.00	\$ 25,650.00
ARTD.1035	Development of the Silk Road (34582)	13	-2	Undergraduate	\$ 855.00	\$ 11,115.00
ARTD.1035	Development of the Silk Road (66241)	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
ARTD.2210	Basic Design	12	-3	Undergraduate	\$ 855.00	\$ 10,260.00
ARTD.2211	3-Dimens Design	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
ARTD.2310	Drawing 1	11	-4	Undergraduate	\$ 855.00	\$ 9,405.00
BUSN.2000	Bus/Fin Contemp Wld	27	12	Undergraduate	\$ 855.00	\$ 23,085.00
BUSN.2300	Personal Finance	28	13	Undergraduate	\$ 855.00	\$ 23,940.00

Source: Office of Institutional Research and Data Analysis

Updated: 12/26/2017

**Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)**

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
BUSN.3100	Principles Of Marketing (31123)	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
BUSN.3100	Principles Of Marketing (31165)	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
BUSN.3120	Electronic Commerce	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
BUSN.3130	Advert & Direct Mktg	13	-2	Undergraduate	\$ 855.00	\$ 11,115.00
BUSN.3140	Consumer Behavior	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
BUSN.3170	International Business	40	25	Undergraduate	\$ 855.00	\$ 34,200.00
BUSN.3200	Principles Of Management	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
BUSN.3220	Negot & Cnflct Resol	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
BUSN.3252	Stress/Mgmt Wkplace	28	13	Undergraduate	\$ 855.00	\$ 23,940.00
BUSN.3350	Real Estate Management	24	9	Undergraduate	\$ 855.00	\$ 20,520.00
BUSN.3420	Mgmt Info Systems	10	-5	Undergraduate	\$ 855.00	\$ 8,550.00
BUSN.3430	Operations Mgmt (31129)	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
BUSN.3430	Operations Mgmt (44233)	13	-2	Undergraduate	\$ 855.00	\$ 11,115.00
BUSN.4101W	Seminar in Strategic Marketing	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
BUSN.4200W	Sem Bus Mgmt & Polcy (31130)	24	9	Undergraduate	\$ 855.00	\$ 20,520.00
BUSN.4200W	Sem Bus Mgmt & Polcy (31131)	25	10	Undergraduate	\$ 855.00	\$ 21,375.00
CHIN.1010	Elementary Chinese I	10	-5	Undergraduate	\$ 855.00	\$ 8,550.00
CHIN.1020	Elementary Chinese II	2	-13	Undergraduate	\$ 855.00	\$ 1,710.00
CHIN.2810	Chinese Media	7	-8	Undergraduate	\$ 855.00	\$ 5,985.00
CISC.1003	Exploring Robotics (34616)	5	-10	Undergraduate	\$ 855.00	\$ 4,275.00
CISC.1003	Exploring Robotics (34617)	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
CISC.1050	Intro to Computer Applications	33	18	Undergraduate	\$ 855.00	\$ 28,215.00
CISC.1115	Intro to JAVA Programming	24	9	Undergraduate	\$ 1140.00	\$ 27,360.00
CISC.1530	Electronic Commerce	18	3	Undergraduate	\$ 855.00	\$ 15,390.00
CISC.1590	Mgmt Info Sys	8	-7	Undergraduate	\$ 855.00	\$ 6,840.00
CISC.2531	Operations Mgmt (31115)	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
CISC.2531	Operations Mgmt (31116)	11	-4	Undergraduate	\$ 855.00	\$ 9,405.00
CISC.2820W	Computers & Ethics	26	11	Undergraduate	\$ 855.00	\$ 22,230.00
ECON.2100	Elem Macroecon	22	7	Undergraduate	\$ 1140.00	\$ 25,080.00
ECON.2200	Elem Microecon	17	2	Undergraduate	\$ 855.00	\$ 14,535.00
ECON.3320	Money & Banking	38	23	Undergraduate	\$ 855.00	\$ 32,490.00
ECON.3400	Intro Eco & Bus Stat	38	23	Undergraduate	\$ 1140.00	\$ 43,320.00
EESC.1010	The Dynamic Earth (31144)	24	9	Undergraduate	\$ 855.00	\$ 20,520.00

Source: Office of Institutional Research and Data Analysis  
 Updated: 12/26/2017

**Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)**

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
EESC.1010	The Dynamic Earth (31169)	10	-5	Undergraduate	\$ 855.00	\$ 8,550.00
EESC.1050	Society and the Ocean	19	4	Undergraduate	\$ 855.00	\$ 16,245.00
ENGL.2004	Literature & Film	30	15	Undergraduate	\$ 855.00	\$ 25,650.00
FILM.2301	Screenwriting 2	4	-11	Undergraduate	\$ 855.00	\$ 3,420.00
HNSC.3170	Family & Child Hlth	25	10	Undergraduate	\$ 855.00	\$ 21,375.00
ITAL.1510	Cultural Heritage	16	1	Undergraduate	\$ 855.00	\$ 13,680.00
MLAN.2015	Rep Of Criminality & Authority	30	15	Undergraduate	\$ 855.00	\$ 25,650.00
MLAN.2150	Interculturl Litercy&Competnce (56724)	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
MLAN.2150	Interculturl Litercy&Competnce (56726)	27	12	Undergraduate	\$ 855.00	\$ 23,085.00
MUSC.1300	Mus Lang Hist & Cult (31133)	9	-6	Undergraduate	\$ 855.00	\$ 7,695.00
MUSC.1300	Mus Lang Hist & Cult (31134)	18	3	Undergraduate	\$ 855.00	\$ 15,390.00
MUSC.1300	Mus Lang Hist & Cult (59020)	19	4	Undergraduate	\$ 855.00	\$ 16,245.00
MUSC.3101	Music In Global America	35	20	Undergraduate	\$ 855.00	\$ 29,925.00
PERM1003	Permit Course 3 Credits	27	12	Undergraduate	\$ 0.00	\$ 0.00
PERM1004	Permit Course 4 Credits	14	-1	Undergraduate	\$ 0.00	\$ 0.00
PERM1006	Permit Course 6 Credits	4	-11	Undergraduate	\$ 0.00	\$ 0.00
PERM7003	Grad Permit 3 Credits	1	-14	Undergraduate	\$ 0.00	\$ 0.00
PHIL.2101	Intro Prob Of Phil (31132)	35	20	Undergraduate	\$ 855.00	\$ 29,925.00
PHIL.2101	Intro Prob Of Phil (31153)	22	7	Undergraduate	\$ 855.00	\$ 18,810.00
PHIL.3314	Business:Moral Iss (31209)	16	1	Undergraduate	\$ 855.00	\$ 13,680.00
PHIL.3314	Business:Moral Iss (31210)	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
POLS.3344	Cambodian Genocide&TranJustice	12	-3	Undergraduate	\$ 1140.00	\$ 13,680.00
PSYC.2200	Lifespan Development	27	12	Undergraduate	\$ 855.00	\$ 23,085.00
PSYC.2810	Abnormal 1	20	5	Undergraduate	\$ 855.00	\$ 17,100.00
PSYC.3510	Learning	30	15	Undergraduate	\$ 855.00	\$ 25,650.00
PSYC.3530	Cognitive Psych	23	8	Undergraduate	\$ 855.00	\$ 19,665.00
SOCY.2600	Gender and Society	13	-2	Undergraduate	\$ 855.00	\$ 11,115.00
SPAN.1010	Basic Lang Skills 1	24	9	Undergraduate	\$ 855.00	\$ 20,520.00
SPAN.1020	Basic Lang Skills 2	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
SPEC.1608	Interpers Communic	17	2	Undergraduate	\$ 855.00	\$ 14,535.00
SPEC.1619	Intercult Comm	12	-3	Undergraduate	\$ 855.00	\$ 10,260.00
SPEC.1707	Public Speaking (60336)	20	5	Undergraduate	\$ 855.00	\$ 17,100.00
SPEC.1707	Public Speaking (60367)	20	5	Undergraduate	\$ 855.00	\$ 17,100.00

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**Winter 2018 January Intersession Enrollment Summary, Undergraduate Courses (Continued)**

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
SPEC.1714	Oral Interp Prose	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
SPEC.2623	Commun Bus & Profess	25	10	Undergraduate	\$ 855.00	\$ 21,375.00
STABD1003	Study Abroad - CUNY- 3 credits	25	10	Undergraduate	\$ 0.00	\$ 0.00
STABD1004	Study Abroad - CUNY- 4 credits	1	-14	Undergraduate	\$ 0.00	\$ 0.00
STABD2003	Study Abroad NON-CUNY 3 Credit	1	-14	Undergraduate	\$ 0.00	\$ 0.00
THEA.4331	Scenographic Technq 3 3D CADD	1	-14	Undergraduate	\$ 855.00	\$ 855.00
TVRA.1165	Mass Media	61	46	Undergraduate	\$ 855.00	\$ 52,155.00
TVRA.2517	Tv & Radio Advert	13	-2	Undergraduate	\$ 855.00	\$ 11,115.00
TVRA.2616	Tv/Radio Writing	15	0	Undergraduate	\$ 855.00	\$ 12,825.00
TVRA.3661	Writing:Comedy	12	-3	Undergraduate	\$ 855.00	\$ 10,260.00
TVRA.4862	Tv Prod & Direct	14	-1	Undergraduate	\$ 855.00	\$ 11,970.00
<b>Total Undergraduate Enrollment</b>		<b>1,898</b>				<b>\$ 1,602,840.00</b>

**Winter 2018 January Intersession Enrollment Summary, Graduate Courses**

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
ANTH.7011X	Special Topics People & Culture	1	-14	Graduate	\$ 1320.00	\$ 1,320.00
BUSN.7206X	Micro Bus Decision	27	12	Graduate	\$ 1320.00	\$ 35,640.00
BUSN.7220X	Global Bus Environmt	28	13	Graduate	\$ 1320.00	\$ 36,960.00
BUSN.7276X	Business Analytics	34	19	Graduate	\$ 1320.00	\$ 44,880.00
BUSN.7278X	Appld Data Analysis	34	19	Graduate	\$ 1320.00	\$ 44,880.00
CBSE.7659T	Inst St M/Ch&Adl:Sn (56645)	26	11	Graduate	\$ 1320.00	\$ 34,320.00
CBSE.7659T	Inst St M/Ch&Adl:Sn (56652)	29	14	Graduate	\$ 1320.00	\$ 38,280.00
CBSE.7675T	Fam & Comm Stu Nds	14	-1	Graduate	\$ 1320.00	\$ 18,480.00
CBSE.7676T	Lrng Envr Std Spc Nd (31113)	16	1	Graduate	\$ 1320.00	\$ 21,120.00
CBSE.7676T	Lrng Envr Std Spc Nd (31114)	18	3	Graduate	\$ 1320.00	\$ 23,760.00
ECAE.7100T	Pract & Envrn:Ece	12	-3	Graduate	\$ 1320.00	\$ 15,840.00
ECAE.7107T	PI Cr-Cult Contexts	12	-3	Graduate	\$ 1320.00	\$ 15,840.00
ECAE.7109T	Scientific Inquiry Ece (31146)	14	-1	Graduate	\$ 1320.00	\$ 18,480.00
ECAE.7109T	Scientific Inquiry Ece (65602)	13	-2	Graduate	\$ 1320.00	\$ 17,160.00

**Winter 2018 January Intersession Enrollment Summary, Graduate Courses (Continued)**

Course	Course Title	Winter 2018	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
ECON.7091G	Indep Reading	2	-13	Graduate	\$ 1320.00	\$ 2,640.00
POLS.7650X	Human Rights: Theory &Practice	3	-12	Graduate	\$ 1320.00	\$ 3,960.00
PSYC.7112G	Intervent Th&Pr 1	23	8	Graduate	\$ 1320.00	\$ 30,360.00
PSYC.7245G	Career Development (31136)	15	0	Graduate	\$ 1320.00	\$ 19,800.00
PSYC.7245G	Career Development (31212)	12	-3	Graduate	\$ 1320.00	\$ 15,840.00
PSYC.7771G	Ethical & Legal Issu (31137)	20	5	Graduate	\$ 1320.00	\$ 26,400.00
PSYC.7771G	Ethical & Legal Issu (31138)	20	5	Graduate	\$ 1320.00	\$ 26,400.00
SPEC.7296X	Comm Sciences & Disorders	1	-14	Graduate	\$ 1320.00	\$ 1,320.00
THEA.7422X	Scene Tech 2:2d Cadd	3	-12	Graduate	\$ 1320.00	\$ 3,960.00
THEA.7423X	Scenogrphc Tech III	3	-12	Graduate	\$ 1320.00	\$ 3,960.00
<b>Total Graduate Enrollment</b>		<b>380</b>				<b>\$ 501,600.00</b>