

## WINTER 2019 JANUARY INTERSESSION PRELIMINARY ENROLLMENT ANALYSIS

### Summary of Course Enrollment

as of December 13, 2018

#### Winter 2019 January Intersession Enrollment Summary, All Courses

| Division                       | Winter<br>2019 | Difference<br>From<br>Minimum | Division      | Revenue<br>Estimate<br>Per Student | Revenue<br>Estimate<br>Total |
|--------------------------------|----------------|-------------------------------|---------------|------------------------------------|------------------------------|
| Total Undergraduate Enrollment | 1,795          |                               | Undergraduate |                                    | \$ 1,562,370.00              |
| Total Graduate Enrollment      | 220            |                               | Graduate      |                                    | \$ 290,400.00                |
| <b>Total Enrollment</b>        | <b>2,015</b>   |                               |               |                                    | <b>\$ 1,852,770.00</b>       |

#### Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses

| Course     | Course Title                        | Winter<br>2019 | Difference<br>From<br>Minimum | Division      | Revenue<br>Estimate<br>Per Student | Revenue<br>Estimate<br>Total |
|------------|-------------------------------------|----------------|-------------------------------|---------------|------------------------------------|------------------------------|
| ACCT.2001  | Introductory Accounting             | 30             | 15                            | Undergraduate | \$ 1140.00                         | \$ 34,200.00                 |
| ACCT.3011  | Intermediate Financial Acct 1       | 26             | 11                            | Undergraduate | \$ 855.00                          | \$ 22,230.00                 |
| ACCT.3041  | Cost Managerial Acct                | 9              | -6                            | Undergraduate | \$ 1140.00                         | \$ 10,260.00                 |
| ACCT.3051  | Accounting Information Systems      | 10             | -5                            | Undergraduate | \$ 855.00                          | \$ 8,550.00                  |
| ACCT.3101  | Income Taxation                     | 28             | 13                            | Undergraduate | \$ 1140.00                         | \$ 31,920.00                 |
| ACCT.3201  | Business Law I (39756)              | 25             | 10                            | Undergraduate | \$ 855.00                          | \$ 21,375.00                 |
| ACCT.3201  | Business Law I (42596)              | 25             | 10                            | Undergraduate | \$ 855.00                          | \$ 21,375.00                 |
| ACCT.3360  | Fraud Reptg/Forensic Fin Anal       | 20             | 5                             | Undergraduate | \$ 855.00                          | \$ 17,100.00                 |
| ACCT.4101  | Taxation Bus Enterprises            | 30             | 15                            | Undergraduate | \$ 855.00                          | \$ 25,650.00                 |
| ACCT.4201  | Business Law II (39758)             | 29             | 14                            | Undergraduate | \$ 855.00                          | \$ 24,795.00                 |
| ACCT.4201  | Business Law II (41582)             | 30             | 15                            | Undergraduate | \$ 855.00                          | \$ 25,650.00                 |
| ACCT.4501W | Aud Concp & Acct Rsch               | 24             | 9                             | Undergraduate | \$ 1140.00                         | \$ 27,360.00                 |
| ANTH.1105  | Cultures & Transformations          | 26             | 11                            | Undergraduate | \$ 855.00                          | \$ 22,230.00                 |
| ANTH.1200  | Human Origins (56060)               | 14             | -1                            | Undergraduate | \$ 855.00                          | \$ 11,970.00                 |
| ANTH.1200  | Human Origins (56062)               | 9              | -6                            | Undergraduate | \$ 855.00                          | \$ 7,695.00                  |
| ANTH.1205  | Studies in Forensic Science (56065) | 16             | 1                             | Undergraduate | \$ 855.00                          | \$ 13,680.00                 |
| ANTH.1205  | Studies in Forensic Science (60442) | 40             | 25                            | Undergraduate | \$ 855.00                          | \$ 34,200.00                 |
| ANTH.3135  | American Urban Experience (42600)   | 5              | -10                           | Undergraduate | \$ 855.00                          | \$ 4,275.00                  |
| ANTH.3135  | American Urban Experience (42601)   | 6              | -9                            | Undergraduate | \$ 855.00                          | \$ 5,130.00                  |

Source: Office of Institutional Research and Data Analysis

Updated: 12/14/2018

**Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)**

| Course     | Course Title                            | Winter 2019 | Difference From Minimum | Division      | Revenue Estimate Per Student | Revenue Estimate Total |
|------------|---|-------------|-------------------------|---------------|------------------------------|------------------------|
| ARTD.1035  | Development of the Silk Road            | 10          | -5                      | Undergraduate | \$ 855.00                    | \$ 8,550.00            |
| ARTD.2211  | Basic Three-Dimensional Design          | 6           | -9                      | Undergraduate | \$ 855.00                    | \$ 5,130.00            |
| ARTD.2540  | Ceramics I                              | 15          | 0                       | Undergraduate | \$ 855.00                    | \$ 12,825.00           |
| ARTD.2811  | Introduction to Digital Art             | 14          | -1                      | Undergraduate | \$ 855.00                    | \$ 11,970.00           |
| BUSN.2000  | Bus/Fin Contemp Wld                     | 28          | 13                      | Undergraduate | \$ 855.00                    | \$ 23,940.00           |
| BUSN.2300  | Personal Finance                        | 28          | 13                      | Undergraduate | \$ 855.00                    | \$ 23,940.00           |
| BUSN.3100  | Principles of Marketing (40726)         | 28          | 13                      | Undergraduate | \$ 855.00                    | \$ 23,940.00           |
| BUSN.3100  | Principles of Marketing (40727)         | 28          | 13                      | Undergraduate | \$ 855.00                    | \$ 23,940.00           |
| BUSN.3120  | Electronic Commerce                     | 14          | -1                      | Undergraduate | \$ 855.00                    | \$ 11,970.00           |
| BUSN.3130  | Advertising & Direct Marketing          | 14          | -1                      | Undergraduate | \$ 855.00                    | \$ 11,970.00           |
| BUSN.3140  | Consumer Behavior                       | 25          | 10                      | Undergraduate | \$ 855.00                    | \$ 21,375.00           |
| BUSN.3170  | International Business                  | 23          | 8                       | Undergraduate | \$ 855.00                    | \$ 19,665.00           |
| BUSN.3175  | Asian Business                          | 5           | -10                     | Undergraduate | \$ 855.00                    | \$ 4,275.00            |
| BUSN.3200  | Principles of Management                | 28          | 13                      | Undergraduate | \$ 855.00                    | \$ 23,940.00           |
| BUSN.3220  | Negotiation & Conflict Resolution       | 28          | 13                      | Undergraduate | \$ 855.00                    | \$ 23,940.00           |
| BUSN.3252  | Stress Management in Workplace          | 28          | 13                      | Undergraduate | \$ 855.00                    | \$ 23,940.00           |
| BUSN.3350  | Real Estate Management                  | 28          | 13                      | Undergraduate | \$ 855.00                    | \$ 23,940.00           |
| BUSN.3420  | Management Information Systems          | 10          | -5                      | Undergraduate | \$ 855.00                    | \$ 8,550.00            |
| BUSN.3421  | Foundation Business Analytics           | 20          | 5                       | Undergraduate | \$ 855.00                    | \$ 17,100.00           |
| BUSN.3430  | Operations Management (40741)           | 13          | -2                      | Undergraduate | \$ 855.00                    | \$ 11,115.00           |
| BUSN.3430  | Operations Management (40742)           | 12          | -3                      | Undergraduate | \$ 855.00                    | \$ 10,260.00           |
| BUSN.4100W | Seminar in Marketing Research           | 24          | 9                       | Undergraduate | \$ 855.00                    | \$ 20,520.00           |
| BUSN.4101W | Seminar in Strategic Marketing          | 16          | 1                       | Undergraduate | \$ 855.00                    | \$ 13,680.00           |
| BUSN.4200W | Sem Business Managment & Policy (40732) | 21          | 6                       | Undergraduate | \$ 855.00                    | \$ 17,955.00           |
| BUSN.4200W | Sem Business Managment & Policy (40733) | 25          | 10                      | Undergraduate | \$ 855.00                    | \$ 21,375.00           |
| CASD.1608  | Fundamental Interpersonal Comm          | 12          | -3                      | Undergraduate | \$ 855.00                    | \$ 10,260.00           |
| CASD.1619  | Intercultural Communication             | 4           | -11                     | Undergraduate | \$ 855.00                    | \$ 3,420.00            |
| CASD.1707  | Public Speaking                         | 19          | 4                       | Undergraduate | \$ 855.00                    | \$ 16,245.00           |
| CASD.2623  | Comm for Business & Professions (32192) | 25          | 10                      | Undergraduate | \$ 855.00                    | \$ 21,375.00           |
| CASD.2623  | Comm for Business & Professions (41944) | 22          | 7                       | Undergraduate | \$ 855.00                    | \$ 18,810.00           |
| CASD.2623  | Comm for Business & Professions (61491) | 1           | -14                     | Undergraduate | \$ 855.00                    | \$ 855.00              |
| CHEM.1037  | Studies in Forensic Science             | 30          | 15                      | Undergraduate | \$ 855.00                    | \$ 25,650.00           |
| CHIN.1010  | Elementary Chinese I                    | 2           | -13                     | Undergraduate | \$ 855.00                    | \$ 1,710.00            |

Source: Office of Institutional Research and Data Analysis

Updated: 12/14/2018

**Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)**

| Course     | Course Title                   | Winter 2019 | Difference From Minimum | Division      | Revenue Estimate Per Student | Revenue Estimate Total |
|------------|--------------------------------|-------------|-------------------------|---------------|------------------------------|------------------------|
| CHIN.1020  | Elementary Chinese II          | 1           | -14                     | Undergraduate | \$ 855.00                    | \$ 855.00              |
| CISC.1003  | Exploring Robotics             | 11          | -4                      | Undergraduate | \$ 855.00                    | \$ 9,405.00            |
| CISC.1050  | Intro to Computer Applications | 35          | 20                      | Undergraduate | \$ 855.00                    | \$ 29,925.00           |
| CISC.1115  | Intro to JAVA Programming      | 21          | 6                       | Undergraduate | \$ 1140.00                   | \$ 23,940.00           |
| CISC.1170  | Java for Programmers           | 9           | -6                      | Undergraduate | \$ 570.00                    | \$ 5,130.00            |
| CISC.1530  | Electronic Commerce            | 14          | -1                      | Undergraduate | \$ 855.00                    | \$ 11,970.00           |
| CISC.1590  | Management Information Systems | 14          | -1                      | Undergraduate | \$ 855.00                    | \$ 11,970.00           |
| CISC.2531  | Operations Management (42701)  | 13          | -2                      | Undergraduate | \$ 855.00                    | \$ 11,115.00           |
| CISC.2531  | Operations Management (42703)  | 13          | -2                      | Undergraduate | \$ 855.00                    | \$ 11,115.00           |
| CISC.2590  | Foundation Business Analytics  | 8           | -7                      | Undergraduate | \$ 855.00                    | \$ 6,840.00            |
| CISC.2820W | Computers and Ethics           | 27          | 12                      | Undergraduate | \$ 855.00                    | \$ 23,085.00           |
| ECON.2100  | Elementary Macroeconomics      | 11          | -4                      | Undergraduate | \$ 1140.00                   | \$ 12,540.00           |
| ECON.2200  | Elementary Microeconomics      | 28          | 13                      | Undergraduate | \$ 855.00                    | \$ 23,940.00           |
| ECON.3320  | Money and Banking              | 9           | -6                      | Undergraduate | \$ 855.00                    | \$ 7,695.00            |
| ECON.3400  | Intro Econ & Busn Statistics   | 40          | 25                      | Undergraduate | \$ 1140.00                   | \$ 45,600.00           |
| EESC.1010  | The Dynamic Earth (42724)      | 5           | -10                     | Undergraduate | \$ 855.00                    | \$ 4,275.00            |
| EESC.1010  | The Dynamic Earth (42728)      | 5           | -10                     | Undergraduate | \$ 855.00                    | \$ 4,275.00            |
| EESC.1050  | Society and the Ocean          | 23          | 8                       | Undergraduate | \$ 855.00                    | \$ 19,665.00           |
| ENGL.2001  | Literature Ethnicity Immigratn | 21          | 6                       | Undergraduate | \$ 855.00                    | \$ 17,955.00           |
| ENGL.2003  | Italian Amer Literature & Film | 20          | 5                       | Undergraduate | \$ 855.00                    | \$ 17,100.00           |
| ENGL.2004  | Literature and Film            | 12          | -3                      | Undergraduate | \$ 855.00                    | \$ 10,260.00           |
| ENGL.2007  | The Emergence of the Modern    | 15          | 0                       | Undergraduate | \$ 855.00                    | \$ 12,825.00           |
| FILM.2301  | Screenwriting 2                | 4           | -11                     | Undergraduate | \$ 855.00                    | \$ 3,420.00            |
| FILM.3101W | Language Of Film 2             | 6           | -9                      | Undergraduate | \$ 855.00                    | \$ 5,130.00            |
| HNSC.1100  | Personal and Community Health  | 6           | -9                      | Undergraduate | \$ 855.00                    | \$ 5,130.00            |
| HNSC.1200  | Fundamentals of Nutrition      | 31          | 16                      | Undergraduate | \$ 855.00                    | \$ 26,505.00           |
| HNSC.3170  | Family & Child Hlth            | 24          | 9                       | Undergraduate | \$ 855.00                    | \$ 20,520.00           |
| HNSC.3314  | Deal With Death & Bereavement  | 25          | 10                      | Undergraduate | \$ 855.00                    | \$ 21,375.00           |
| MLAN.2015  | Rep Of Criminality & Authority | 33          | 18                      | Undergraduate | \$ 855.00                    | \$ 28,215.00           |
| MUSC.1300  | Mus Lang Hist & Cult (43253)   | 12          | -3                      | Undergraduate | \$ 855.00                    | \$ 10,260.00           |
| MUSC.1300  | Mus Lang Hist & Cult (43254)   | 1           | -14                     | Undergraduate | \$ 855.00                    | \$ 855.00              |
| MUSC.1300  | Mus Lang Hist & Cult (43255)   | 4           | -11                     | Undergraduate | \$ 855.00                    | \$ 3,420.00            |
| MUSC.1300  | Mus Lang Hist & Cult (43256)   | 4           | -11                     | Undergraduate | \$ 855.00                    | \$ 3,420.00            |

Source: Office of Institutional Research and Data Analysis  
 Updated: 12/14/2018

**Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)**

| Course                                | Course Title                           | Winter 2019  | Difference From Minimum | Division      | Revenue Estimate Per Student | Revenue Estimate Total |
|---------------------------------------|--|--------------|-------------------------|---------------|------------------------------|------------------------|
| MUSC.1300                             | Mus Lang Hist & Cult (57060)           | 10           | -5                      | Undergraduate | \$ 855.00                    | \$ 8,550.00            |
| MUSC.3101                             | Music In Global America                | 33           | 18                      | Undergraduate | \$ 855.00                    | \$ 28,215.00           |
| PERM1003                              | Permit Course 3 Credits (60936)        | 13           | -2                      | Undergraduate | \$ 0.00                      | \$ 0.00                |
| PERM1003                              | Permit Course 3 Credits (61957)        | 2            | -13                     | Undergraduate | \$ 0.00                      | \$ 0.00                |
| PERM1004                              | Permit Course 4 Credits                | 2            | -13                     | Undergraduate | \$ 0.00                      | \$ 0.00                |
| PERM1006                              | Permit Course 6 Credits                | 2            | -13                     | Undergraduate | \$ 0.00                      | \$ 0.00                |
| PHIL.2101                             | Intro to Problem of Philosophy (42773) | 12           | -3                      | Undergraduate | \$ 855.00                    | \$ 10,260.00           |
| PHIL.2101                             | Intro to Problem of Philosophy (42774) | 11           | -4                      | Undergraduate | \$ 855.00                    | \$ 9,405.00            |
| PHIL.3314                             | Moral Issues in Business               | 7            | -8                      | Undergraduate | \$ 855.00                    | \$ 5,985.00            |
| PSYC.2810                             | Abnormal Psychology I                  | 19           | 4                       | Undergraduate | \$ 855.00                    | \$ 16,245.00           |
| PSYC.3220                             | Cognitive Development                  | 20           | 5                       | Undergraduate | \$ 855.00                    | \$ 17,100.00           |
| PSYC.3510                             | Learning                               | 26           | 11                      | Undergraduate | \$ 855.00                    | \$ 22,230.00           |
| SOCY.1101                             | Introduction to Sociology (51872)      | 14           | -1                      | Undergraduate | \$ 855.00                    | \$ 11,970.00           |
| SOCY.1101                             | Introduction to Sociology (51877)      | 9            | -6                      | Undergraduate | \$ 855.00                    | \$ 7,695.00            |
| SPAN.1010                             | Basic Language Skills I                | 24           | 9                       | Undergraduate | \$ 855.00                    | \$ 20,520.00           |
| SPAN.1020                             | Basic Language Skills II               | 25           | 10                      | Undergraduate | \$ 855.00                    | \$ 21,375.00           |
| THEA.4330                             | Scenographic Technq 2 2D CADD          | 3            | -12                     | Undergraduate | \$ 855.00                    | \$ 2,565.00            |
| TVRA.2517                             | Tv & Radio Advert                      | 14           | -1                      | Undergraduate | \$ 855.00                    | \$ 11,970.00           |
| TVRA.2616                             | Television and Radio Writing           | 20           | 5                       | Undergraduate | \$ 855.00                    | \$ 17,100.00           |
| TVRA.2726W                            | Journalism and Society                 | 7            | -8                      | Undergraduate | \$ 855.00                    | \$ 5,985.00            |
| TVRA.3661                             | Writing:Comedy                         | 9            | -6                      | Undergraduate | \$ 855.00                    | \$ 7,695.00            |
| <b>Total Undergraduate Enrollment</b> |  | <b>1,795</b> |                         |               |                              | <b>\$ 1,562,370.00</b> |

**Winter 2019 January Intersession Enrollment Summary, Graduate Courses**

| Course     | Course Title                | Winter 2019 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|------------|-----------------------------|-------------|-------------------------|----------|------------------------------|------------------------|
| BUSN.7206X | Micro Bus Decision          | 24          | 9                       | Graduate | \$ 1320.00                   | \$ 31,680.00           |
| BUSN.7220X | Global Business Environment | 28          | 13                      | Graduate | \$ 1320.00                   | \$ 36,960.00           |
| BUSN.7278X | Applied Data Analysis       | 13          | -2                      | Graduate | \$ 1320.00                   | \$ 17,160.00           |
| CBSE.7675T | Fam & Comm Stu Nds (42649)  | 11          | -4                      | Graduate | \$ 1320.00                   | \$ 14,520.00           |

**Winter 2019 January Intersession Enrollment Summary, Graduate Courses (Continued)**

| Course                           | Course Title                   | Winter 2019 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|----------------------------------|--------------------------------|-------------|-------------------------|----------|------------------------------|------------------------|
| CBSE.7675T                       | Fam & Comm Stu Nds (48041)     | 16          | 1                       | Graduate | \$ 1320.00                   | \$ 21,120.00           |
| CBSE.7676T                       | Lrng Envr Std Spc Nd (42652)   | 15          | 0                       | Graduate | \$ 1320.00                   | \$ 19,800.00           |
| CBSE.7676T                       | Lrng Envr Std Spc Nd (42653)   | 12          | -3                      | Graduate | \$ 1320.00                   | \$ 15,840.00           |
| CBSE.7679T                       | Tch Lit Inclusive Cl           | 24          | 9                       | Graduate | \$ 1320.00                   | \$ 31,680.00           |
| ECAE.7100T                       | Pract & Envrn:Ece              | 3           | -12                     | Graduate | \$ 1320.00                   | \$ 3,960.00            |
| ECAE.7107T                       | Pl Cr-Cult Contexts            | 17          | 2                       | Graduate | \$ 1320.00                   | \$ 22,440.00           |
| ECAE.7109T                       | Scientific Inquiry Ece         | 16          | 1                       | Graduate | \$ 1320.00                   | \$ 21,120.00           |
| POLS.7650X                       | Human Rights: Theory &Practice | 1           | -14                     | Graduate | \$ 1320.00                   | \$ 1,320.00            |
| PSYC.7112G                       | Intervent Th&Pr 1              | 11          | -4                      | Graduate | \$ 1320.00                   | \$ 14,520.00           |
| PSYC.7771G                       | Ethical & Legal Issu           | 26          | 11                      | Graduate | \$ 1320.00                   | \$ 34,320.00           |
| SEED.7039X                       | Special Topics in Education    | 1           | -14                     | Graduate | \$ 1320.00                   | \$ 1,320.00            |
| THEA.7422X                       | Scene Tech 2:2d Cadd           | 1           | -14                     | Graduate | \$ 1320.00                   | \$ 1,320.00            |
| THEA.7423X                       | Scenogrphc Tech III            | 1           | -14                     | Graduate | \$ 1320.00                   | \$ 1,320.00            |
| <b>Total Graduate Enrollment</b> |                                | <b>220</b>  |                         |          |                              | <b>\$ 290,400.00</b>   |