WINTER 2019 JANUARY INTERSESSION PRELIMINARY ENROLLMENT ANALYSIS

Summary of Course Enrollment

as of December 20, 2018

Winter 2019 January Intersession Enrollment Summary, All Courses

| Division | Winter 2019 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|--------------------------------|-------------|-------------------------------|---------------|------------------------------|------------------------------|
| Total Undergraduate Enrollment | 1,870 | | Undergraduate | | \$ 1,626,210.00 |
| Total Graduate Enrollment | 297 | | Graduate | | \$ 392,040.00 |
| Total Enrollment | 2,167 | | | | \$ 2,018,250.00 |

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses

| Course | Course Title | Winter 2019 | Difference From Minimum | Division | E | evenue stimate r Student | Revenue Estimate Total |
|------------|--------------------------------------|-------------|-------------------------------|---------------|----|--------------------------------|------------------------------|
| ACCT.2001 | Introductory Accounting | 30 | 15 | Undergraduate | \$ | 1140.00 | \$ 34,200.00 |
| ACCT.3011 | Intermediate Financial Acct 1 | 30 | 15 | Undergraduate | \$ | 855.00 | \$ 25,650.00 |
| ACCT.3101 | Income Taxation | 30 | 15 | Undergraduate | \$ | 1140.00 | \$ 34,200.00 |
| ACCT.3201 | Business Law I (39756) | 27 | 12 | Undergraduate | \$ | 855.00 | \$ 23,085.00 |
| ACCT.3201 | Business Law I (42596) | 30 | 15 | Undergraduate | \$ | 855.00 | \$ 25,650.00 |
| ACCT.3360 | Fraud Reptg/Forensic Fin Anal | 20 | 5 | Undergraduate | \$ | 855.00 | \$ 17,100.00 |
| ACCT.4101 | Taxation Bus Enterprises | 30 | 15 | Undergraduate | \$ | 855.00 | \$ 25,650.00 |
| ACCT.4201 | Business Law II (39758) | 30 | 15 | Undergraduate | \$ | 855.00 | \$ 25,650.00 |
| ACCT.4201 | Business Law II (41582) | 29 | 14 | Undergraduate | \$ | 855.00 | \$ 24,795.00 |
| ACCT.4501W | Aud Concp & Acct Rsch | 23 | 8 | Undergraduate | \$ | 1140.00 | \$ 26,220.00 |
| ANTH.1105 | Cultures & Transformations | 26 | 11 | Undergraduate | \$ | 855.00 | \$ 22,230.00 |
| ANTH.1200 | Human Origins (56060) | 17 | 2 | Undergraduate | \$ | 855.00 | \$ 14,535.00 |
| ANTH.1200 | Human Origins (56062) | 8 | -7 | Undergraduate | \$ | 855.00 | \$ 6,840.00 |
| ANTH.1205 | Studies in Forensic Science (56065) | 20 | 5 | Undergraduate | \$ | 855.00 | \$ 17,100.00 |
| ANTH.1205 | Studies in Forensic Science (60442) | 40 | 25 | Undergraduate | \$ | 855.00 | \$ 34,200.00 |
| ANTH.3135 | American Urban Experience (42600) | 6 | -9 | Undergraduate | \$ | 855.00 | \$ 5,130.00 |
| ANTH.3135 | American Urban Experience (42601) | 6 | -9 | Undergraduate | \$ | 855.00 | \$ 5,130.00 |
| ANTH.3156 | India:Globl Health Ethnography | 4 | -11 | Undergraduate | \$ | 1140.00 | \$ 4,560.00 |
| ARTD.1035 | Development of the Silk Road (42614) | 18 | 3 | Undergraduate | \$ | 855.00 | \$ 15,390.00 |

Note: Please see the last page for report explanation.

Source: Office of Institutional Research and Data Analysis

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| Course | Course Title | Winter 2019 | Difference From Minimum | Division | Е | tevenue stimate er Student | Revenue Estimate Total |
|------------|---|------------------------|-------------------------------|---------------|----|----------------------------------|------------------------------|
| ARTD.1035 | Development of the Silk Road (42615) | 14 | <u>-1</u> | Undergraduate | | 855.00 | \$ 11,970.00 |
| ARTD.2211 | Basic Three-Dimensional Design | 6 | -9 | Undergraduate | \$ | 855.00 | \$ 5,130.00 |
| ARTD.2540 | Ceramics I | 14 | -1 | Undergraduate | \$ | 855.00 | \$ 11,970.00 |
| ARTD.2811 | Introduction to Digital Art | 14 | -1 | Undergraduate | \$ | 855.00 | \$ 11,970.00 |
| BUSN.2000 | Bus/Fin Contemp Wld | 28 | 13 | Undergraduate | \$ | 855.00 | \$ 23,940.00 |
| BUSN.2300 | Personal Finance | 28 | 13 | Undergraduate | \$ | 855.00 | \$ 23,940.00 |
| BUSN.3100 | Principles of Marketing (40726) | 28 | 13 | Undergraduate | \$ | 855.00 | \$ 23,940.00 |
| BUSN.3100 | Principles of Marketing (40727) | 28 | 13 | Undergraduate | \$ | 855.00 | \$ 23,940.00 |
| BUSN.3120 | Electronic Commerce | 14 | -1 | Undergraduate | \$ | 855.00 | \$ 11,970.00 |
| BUSN.3130 | Advertising & Direct Marketing | 14 | -1 | Undergraduate | \$ | 855.00 | \$ 11,970.00 |
| BUSN.3140 | Consumer Behavior | 28 | 13 | Undergraduate | \$ | 855.00 | \$ 23,940.00 |
| BUSN.3170 | International Business | 26 | 11 | Undergraduate | \$ | 855.00 | \$ 22,230.00 |
| BUSN.3175 | Asian Business | 16 | 1 | Undergraduate | \$ | 855.00 | \$ 13,680.00 |
| BUSN.3200 | Principles of Management | 28 | 13 | Undergraduate | \$ | 855.00 | \$ 23,940.00 |
| BUSN.3220 | Negotation &Conflct Resolution | 28 | 13 | Undergraduate | \$ | 855.00 | \$ 23,940.00 |
| BUSN.3252 | Stress Management in Workplace | 28 | 13 | Undergraduate | \$ | 855.00 | \$ 23,940.00 |
| BUSN.3350 | Real Estate Management | 28 | 13 | Undergraduate | \$ | 855.00 | \$ 23,940.00 |
| BUSN.3420 | Management Information Systems | 9 | -6 | Undergraduate | \$ | 855.00 | \$ 7,695.00 |
| BUSN.3421 | Foundation Business Analytics | 20 | 5 | Undergraduate | \$ | 855.00 | \$ 17,100.00 |
| BUSN.3430 | Operations Management (40741) | 13 | -2 | Undergraduate | \$ | 855.00 | \$ 11,115.00 |
| BUSN.3430 | Operations Management (40742) | 13 | -2 | Undergraduate | \$ | 855.00 | \$ 11,115.00 |
| BUSN.4100W | Seminar in Marketing Research | 25 | 10 | Undergraduate | \$ | 855.00 | \$ 21,375.00 |
| BUSN.4101W | Seminar in Strategic Marketing | 16 | 1 | Undergraduate | \$ | 855.00 | \$ 13,680.00 |
| BUSN.4200W | Sem Business Managment &Policy (40732) | 25 | 10 | Undergraduate | \$ | 855.00 | \$ 21,375.00 |
| BUSN.4200W | Sem Business Managment &Policy (40733) | 24 | 9 | Undergraduate | \$ | 855.00 | \$ 20,520.00 |
| CASD.1608 | Fundamental Interpersonal Comm | 11 | -4 | Undergraduate | \$ | 855.00 | \$ 9,405.00 |
| CASD.1619 | Intercultural Communication | 11 | -4 | Undergraduate | \$ | 855.00 | \$ 9,405.00 |
| CASD.1707 | Public Speaking | 20 | 5 | Undergraduate | \$ | 855.00 | \$ 17,100.00 |
| CASD.2623 | Comm for Business &Professions (32192) | 22 | 7 | Undergraduate | \$ | 855.00 | \$ 18,810.00 |
| CASD.2623 | Comm for Business & Professions (41944) | 23 | 8 | Undergraduate | \$ | 855.00 | \$ 19,665.00 |
| CASD.2623 | Comm for Business & Professions (61491) | 2 | -13 | Undergraduate | \$ | 855.00 | \$ 1,710.00 |
| CHEM.1037 | Studies in Forensic Science | 31 | 16 | Undergraduate | \$ | 855.00 | \$ 26,505.00 |
| CHIN.1010 | Elementary Chinese I | 6 | -9 | Undergraduate | \$ | 855.00 | \$ 5,130.00 |

Note: Please see the last page for report explanation.

Source: Office of Institutional Research and Data Analysis

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| | | Winter | Difference From | | Revenue Estimate | Revenue Estimate |
|------------|--------------------------------|--------|--------------------|---------------|---------------------|---------------------|
| Course | Course Title | 2019 | Minimum | Division | Per Student | Total |
| CHIN.1020 | Elementary Chinese II | 3 | -12 | Undergraduate | \$ 855.00 | \$ 2,565.00 |
| CISC.1003 | Exploring Robotics | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| CISC.1050 | Intro to Computer Applications | 35 | 20 | Undergraduate | \$ 855.00 | \$ 29,925.00 |
| CISC.1115 | Intro to JAVA Programming | 22 | 7 | Undergraduate | \$ 1140.00 | \$ 25,080.00 |
| CISC.1170 | Java for Programmers | 9 | -6 | Undergraduate | \$ 570.00 | \$ 5,130.00 |
| CISC.1530 | Electronic Commerce | 13 | -2 | Undergraduate | \$ 855.00 | \$ 11,115.00 |
| CISC.1590 | Management Information Systems | 13 | -2 | Undergraduate | \$ 855.00 | \$ 11,115.00 |
| CISC.2531 | Operations Management (42701) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| CISC.2531 | Operations Management (42703) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| CISC.2590 | Foundation Business Analytics | 8 | -7 | Undergraduate | \$ 855.00 | \$ 6,840.00 |
| CISC.2820W | Computers and Ethics | 28 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| ECON.2100 | Elementary Macroeconomics | 12 | -3 | Undergraduate | \$ 1140.00 | \$ 13,680.00 |
| ECON.2200 | Elementary Microeconomics | 30 | 15 | Undergraduate | \$ 855.00 | \$ 25,650.00 |
| ECON.3320 | Money and Banking | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| ECON.3400 | Intro Econ & Busn Statistics | 40 | 25 | Undergraduate | \$ 1140.00 | \$ 45,600.00 |
| EESC.1010 | The Dynamic Earth (42724) | 4 | -11 | Undergraduate | \$ 855.00 | \$ 3,420.00 |
| EESC.1010 | The Dynamic Earth (42728) | 5 | -10 | Undergraduate | \$ 855.00 | \$ 4,275.00 |
| EESC.1050 | Society and the Ocean | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| ENGL.2001 | Literature Ethnicity Immigratn | 18 | 3 | Undergraduate | \$ 855.00 | \$ 15,390.00 |
| ENGL.2003 | Italian Amer Literature & Film | 26 | 11 | Undergraduate | \$ 855.00 | \$ 22,230.00 |
| ENGL.2004 | Literature and Film | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| ENGL.2007 | The Emergence of the Modern | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| FILM.2301 | Screenwriting 2 | 4 | -11 | Undergraduate | \$ 855.00 | \$ 3,420.00 |
| FILM.3101W | Language Of Film 2 | 5 | -10 | Undergraduate | \$ 855.00 | \$ 4,275.00 |
| HNSC.1100 | Personal and Community Health | 3 | -12 | Undergraduate | \$ 855.00 | \$ 2,565.00 |
| HNSC.1200 | Fundamentals of Nutrition | 28 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| HNSC.3170 | Family & Child Hlth | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| HNSC.3314 | Deal With Death &Bereavement | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| MLAN.2015 | Rep Of Criminality & Authority | 33 | 18 | Undergraduate | \$ 855.00 | \$ 28,215.00 |
| MUSC.1300 | Mus Lang Hist & Cult (43253) | 11 | -4 | Undergraduate | \$ 855.00 | \$ 9,405.00 |
| MUSC.1300 | Mus Lang Hist & Cult (43255) | 5 | -10 | Undergraduate | \$ 855.00 | \$ 4,275.00 |
| MUSC.1300 | Mus Lang Hist & Cult (57060) | 11 | -4 | Undergraduate | \$ 855.00 | \$ 9,405.00 |
| MUSC.3101 | Music In Global America | 35 | 20 | Undergraduate | \$ 855.00 | \$ 29,925.00 |

Note: Please see the last page for report explanation.

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| Course | Course Title | Winter | Difference From | Division | E | Revenue Estimate | Revenue Estimate |
|----------------|--|--------|--------------------|---------------|----|---------------------|---------------------|
| Course | · | | Minimum | | | er Student | Total |
| PERM1003 | Permit Course 3 Credits (60936) | 13 | -2 | Undergraduate | \$ | 0.00 | \$ 0.00 |
| PERM1003 | Permit Course 3 Credits (61957) | 1 | -14 | Undergraduate | \$ | 0.00 | \$ 0.00 |
| PERM1004 | Permit Course 4 Credits | 2 | -13 | Undergraduate | \$ | 0.00 | \$ 0.00 |
| PERM1006 | Permit Course 6 Credits | 3 | -12 | Undergraduate | \$ | 0.00 | \$ 0.00 |
| PERM7003 | Grad Permit 3 Credits | 1 | -14 | Undergraduate | \$ | 0.00 | \$ 0.00 |
| PHIL.2101 | Intro to Problem of Philosophy (42773) | 10 | -5 | Undergraduate | \$ | 855.00 | \$ 8,550.00 |
| PHIL.2101 | Intro to Problem of Philosophy (42774) | 10 | -5 | Undergraduate | \$ | 855.00 | \$ 8,550.00 |
| PHIL.3314 | Moral Issues in Business | 12 | -3 | Undergraduate | \$ | 855.00 | \$ 10,260.00 |
| POLS.3344 | Cambodian Genocide&TranJustice | 5 | -10 | Undergraduate | \$ | 1140.00 | \$ 5,700.00 |
| PSYC.2810 | Abnormal Psychology I | 21 | 6 | Undergraduate | \$ | 855.00 | \$ 17,955.00 |
| PSYC.3220 | Cognitive Development | 21 | 6 | Undergraduate | \$ | 855.00 | \$ 17,955.00 |
| PSYC.3510 | Learning | 26 | 11 | Undergraduate | \$ | 855.00 | \$ 22,230.00 |
| SOCY.1101 | Introduction to Sociology (51872) | 14 | -1 | Undergraduate | \$ | 855.00 | \$ 11,970.00 |
| SOCY.1101 | Introduction to Sociology (51877) | 7 | -8 | Undergraduate | \$ | 855.00 | \$ 5,985.00 |
| SPAN.1010 | Basic Language Skills I | 26 | 11 | Undergraduate | \$ | 855.00 | \$ 22,230.00 |
| SPAN.1020 | Basic Language Skills II | 26 | 11 | Undergraduate | \$ | 855.00 | \$ 22,230.00 |
| THEA.4330 | Scenographic Technq 2 2D CADD | 3 | -12 | Undergraduate | \$ | 855.00 | \$ 2,565.00 |
| TVRA.2517 | Tv & Radio Advert | 14 | -1 | Undergraduate | \$ | 855.00 | \$ 11,970.00 |
| TVRA.2616 | Television and Radio Writing | 19 | 4 | Undergraduate | \$ | 855.00 | \$ 16,245.00 |
| TVRA.2726W | Journalism and Society | 7 | -8 | Undergraduate | \$ | 855.00 | \$ 5,985.00 |
| TVRA.3661 | Writing:Comedy | 9 | -6 | Undergraduate | \$ | 855.00 | \$ 7,695.00 |
| TVRA.4176 | Internship | 1 | -14 | Undergraduate | \$ | 570.00 | \$ 570.00 |
| Total Undergra | duate Enrollment | 1,870 | | | | | \$ 1,626,210.00 |

Winter 2019 January Intersession Enrollment Summary, Graduate Courses

| | | Winter | Difference From | | Revenue Estimate | Revenue Estimate |
|------------|-----------------------------|--------|--------------------|----------|---------------------|---------------------|
| Course | Course Title | 2019 | Minimum | Division | Per Student | Total |
| BUSN.7206X | Micro Bus Decision | 25 | 10 | Graduate | \$ 1320.00 | \$ 33,000.00 |
| BUSN.7220X | Global Business Environment | 28 | 13 | Graduate | \$ 1320.00 | \$ 36,960.00 |
| BUSN.7278X | Applied Data Analysis | 19 | 4 | Graduate | \$ 1320.00 | \$ 25,080.00 |

Note: Please see the last page for report explanation.

Winter 2019 January Intersession Enrollment Summary, Graduate Courses (Continued)

| | O 771 | Winter | Difference From | D | 1 | Revenue Estimate | Revenue Estimate |
|----------------|--------------------------------|--------|--------------------|----------|----|---------------------|---------------------|
| Course | Course Title | 2019 | Minimum | Division | P | er Student | Total |
| CBSE.7669T | Asses Gift&Talent St | 19 | 4 | Graduate | \$ | 1320.00 | \$ 25,080.00 |
| CBSE.7675T | Fam & Comm Stu Nds (42649) | 15 | 0 | Graduate | \$ | 1320.00 | \$ 19,800.00 |
| CBSE.7675T | Fam & Comm Stu Nds (48041) | 18 | 3 | Graduate | \$ | 1320.00 | \$ 23,760.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (42652) | 18 | 3 | Graduate | \$ | 1320.00 | \$ 23,760.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (42653) | 12 | -3 | Graduate | \$ | 1320.00 | \$ 15,840.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (42657) | 12 | -3 | Graduate | \$ | 1320.00 | \$ 15,840.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (63515) | 20 | 5 | Graduate | \$ | 1320.00 | \$ 26,400.00 |
| CBSE.7679T | Tch Lit Inclusive CI | 24 | 9 | Graduate | \$ | 1320.00 | \$ 31,680.00 |
| ECAE.7100T | Pract & Envrn:Ece | 5 | -10 | Graduate | \$ | 1320.00 | \$ 6,600.00 |
| ECAE.7107T | PI Cr-Cult Contexts | 17 | 2 | Graduate | \$ | 1320.00 | \$ 22,440.00 |
| ECAE.7109T | Scientific Inquiry Ece (42709) | 16 | 1 | Graduate | \$ | 1320.00 | \$ 21,120.00 |
| ECAE.7109T | Scientific Inquiry Ece (65903) | 3 | -12 | Graduate | \$ | 1320.00 | \$ 3,960.00 |
| EESC.7903G | Seminar | 1 | -14 | Graduate | \$ | 1320.00 | \$ 1,320.00 |
| POLS.7650X | Human Rights: Theory &Practice | 1 | -14 | Graduate | \$ | 1320.00 | \$ 1,320.00 |
| PSYC.7112G | Intervent Th⪻ 1 | 11 | -4 | Graduate | \$ | 1320.00 | \$ 14,520.00 |
| PSYC.7771G | Ethical & Legal Issu | 30 | 15 | Graduate | \$ | 1320.00 | \$ 39,600.00 |
| SEED.7039X | Special Topics in Education | 1 | -14 | Graduate | \$ | 1320.00 | \$ 1,320.00 |
| THEA.7422X | Scene Tech 2:2d Cadd | 2 | -13 | Graduate | \$ | 1320.00 | \$ 2,640.00 |
| Total Graduate | Enrollment | 297 | | | | | \$ 392,040.00 |

For each course, this chart shows:

The course name and title

Winter 2019: The number of students enrolled for the January Intersession 2019 as of the latest available data (December 20, 2018).

<u>Difference From Minimum:</u> The difference between the enrollment count and the minimum enrollment count needed for the course to meet its expenses, which is set at 15 for all courses.

Revenue Estimate Per Student: The tuition charge for each individual student enrolled in the class, given the number of credits and assuming all students are charged a part time, degree-seeking, in-state rate.

Revenue Estimate Total: The product of the enrollment count and the revenue estimate per students; or, the total tuition charges for the course.

The chart tells us that **1,870** undergraduate students are enrolled in courses offered in the 2019 January intersession, and that the total tuition revenue from these students is **\$1,626,210.00**. It tells us that **297** graduate students are enrolled in courses offered in the 2019 January intersession, and that the total tuition revenue from these students is **\$392,040.00**.