

WINTER 2019 JANUARY INTERSESSION PRELIMINARY ENROLLMENT ANALYSIS

Summary of Course Enrollment

as of December 26, 2018

Winter 2019 January Intersession Enrollment Summary, All Courses

| Division | Winter 2019 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|--------------------------------|----------------|-------------------------------|---------------|------------------------------------|------------------------------|
| Total Undergraduate Enrollment | 1,904 | | Undergraduate | | \$ 1,639,605.00 |
| Total Graduate Enrollment | 302 | | Graduate | | \$ 398,640.00 |
| Total Enrollment | 2,206 | | | | \$ 2,038,245.00 |

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses

| Course | Course Title | Winter 2019 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|------------|--------------------------------------|----------------|-------------------------------|---------------|------------------------------------|------------------------------|
| ACCT.2001 | Introductory Accounting | 29 | 14 | Undergraduate | \$ 1140.00 | \$ 33,060.00 |
| ACCT.3011 | Intermediate Financial Acct 1 | 30 | 15 | Undergraduate | \$ 855.00 | \$ 25,650.00 |
| ACCT.3101 | Income Taxation | 24 | 9 | Undergraduate | \$ 1140.00 | \$ 27,360.00 |
| ACCT.3201 | Business Law I (39756) | 30 | 15 | Undergraduate | \$ 855.00 | \$ 25,650.00 |
| ACCT.3201 | Business Law I (42596) | 30 | 15 | Undergraduate | \$ 855.00 | \$ 25,650.00 |
| ACCT.3360 | Fraud Reptg/Forensic Fin Anal | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| ACCT.4101 | Taxation Bus Enterprises | 30 | 15 | Undergraduate | \$ 855.00 | \$ 25,650.00 |
| ACCT.4201 | Business Law II (39758) | 29 | 14 | Undergraduate | \$ 855.00 | \$ 24,795.00 |
| ACCT.4201 | Business Law II (41582) | 30 | 15 | Undergraduate | \$ 855.00 | \$ 25,650.00 |
| ACCT.4501W | Aud Concp & Acct Rsch | 24 | 9 | Undergraduate | \$ 1140.00 | \$ 27,360.00 |
| ANTH.1105 | Cultures & Transformations | 27 | 12 | Undergraduate | \$ 855.00 | \$ 23,085.00 |
| ANTH.1200 | Human Origins (56060) | 17 | 2 | Undergraduate | \$ 855.00 | \$ 14,535.00 |
| ANTH.1200 | Human Origins (56062) | 7 | -8 | Undergraduate | \$ 855.00 | \$ 5,985.00 |
| ANTH.1205 | Studies in Forensic Science (56065) | 21 | 6 | Undergraduate | \$ 855.00 | \$ 17,955.00 |
| ANTH.1205 | Studies in Forensic Science (60442) | 43 | 28 | Undergraduate | \$ 855.00 | \$ 36,765.00 |
| ANTH.3135 | American Urban Experience (42600) | 6 | -9 | Undergraduate | \$ 855.00 | \$ 5,130.00 |
| ANTH.3135 | American Urban Experience (42601) | 7 | -8 | Undergraduate | \$ 855.00 | \$ 5,985.00 |
| ANTH.3156 | India:Globl Health Ethnography | 5 | -10 | Undergraduate | \$ 1140.00 | \$ 5,700.00 |
| ARTD.1035 | Development of the Silk Road (42614) | 18 | 3 | Undergraduate | \$ 855.00 | \$ 15,390.00 |

Note: Please see the last page for report explanation.

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| Course | Course Title | Winter 2019 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|------------|---|-------------|-------------------------|---------------|------------------------------|------------------------|
| ARTD.1035 | Development of the Silk Road (42615) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| ARTD.2211 | Basic Three-Dimensional Design | 6 | -9 | Undergraduate | \$ 855.00 | \$ 5,130.00 |
| ARTD.2540 | Ceramics I | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| ARTD.2811 | Introduction to Digital Art | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| BUSN.2000 | Bus/Fin Contemp Wld | 28 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| BUSN.2300 | Personal Finance | 27 | 12 | Undergraduate | \$ 855.00 | \$ 23,085.00 |
| BUSN.3100 | Principles of Marketing (40726) | 26 | 11 | Undergraduate | \$ 855.00 | \$ 22,230.00 |
| BUSN.3100 | Principles of Marketing (40727) | 28 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| BUSN.3120 | Electronic Commerce | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| BUSN.3130 | Advertising & Direct Marketing | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| BUSN.3140 | Consumer Behavior | 28 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| BUSN.3170 | International Business | 27 | 12 | Undergraduate | \$ 855.00 | \$ 23,085.00 |
| BUSN.3175 | Asian Business | 17 | 2 | Undergraduate | \$ 855.00 | \$ 14,535.00 |
| BUSN.3200 | Principles of Management | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| BUSN.3220 | Negotiation & Conflict Resolution | 28 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| BUSN.3252 | Stress Management in Workplace | 28 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| BUSN.3350 | Real Estate Management | 26 | 11 | Undergraduate | \$ 855.00 | \$ 22,230.00 |
| BUSN.3420 | Management Information Systems | 9 | -6 | Undergraduate | \$ 855.00 | \$ 7,695.00 |
| BUSN.3421 | Foundation Business Analytics | 19 | 4 | Undergraduate | \$ 855.00 | \$ 16,245.00 |
| BUSN.3430 | Operations Management (40741) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| BUSN.3430 | Operations Management (40742) | 13 | -2 | Undergraduate | \$ 855.00 | \$ 11,115.00 |
| BUSN.4100W | Seminar in Marketing Research | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| BUSN.4101W | Seminar in Strategic Marketing | 16 | 1 | Undergraduate | \$ 855.00 | \$ 13,680.00 |
| BUSN.4200W | Sem Business Managment & Policy (40732) | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| BUSN.4200W | Sem Business Managment & Policy (40733) | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| CASD.1608 | Fundamental Interpersonal Comm | 16 | 1 | Undergraduate | \$ 855.00 | \$ 13,680.00 |
| CASD.1619 | Intercultural Communication | 11 | -4 | Undergraduate | \$ 855.00 | \$ 9,405.00 |
| CASD.1707 | Public Speaking | 20 | 5 | Undergraduate | \$ 855.00 | \$ 17,100.00 |
| CASD.2623 | Comm for Business & Professions (32192) | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| CASD.2623 | Comm for Business & Professions (41944) | 24 | 9 | Undergraduate | \$ 855.00 | \$ 20,520.00 |
| CASD.2623 | Comm for Business & Professions (61491) | 3 | -12 | Undergraduate | \$ 855.00 | \$ 2,565.00 |
| CHEM.1037 | Studies in Forensic Science | 32 | 17 | Undergraduate | \$ 855.00 | \$ 27,360.00 |
| CHIN.1010 | Elementary Chinese I | 6 | -9 | Undergraduate | \$ 855.00 | \$ 5,130.00 |

Note: Please see the last page for report explanation.

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| Course | Course Title | Winter 2019 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|------------|--------------------------------|-------------|-------------------------|---------------|------------------------------|------------------------|
| CHIN.1020 | Elementary Chinese II | 4 | -11 | Undergraduate | \$ 855.00 | \$ 3,420.00 |
| CISC.1003 | Exploring Robotics | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| CISC.1050 | Intro to Computer Applications | 34 | 19 | Undergraduate | \$ 855.00 | \$ 29,070.00 |
| CISC.1115 | Intro to JAVA Programming | 22 | 7 | Undergraduate | \$ 1140.00 | \$ 25,080.00 |
| CISC.1170 | Java for Programmers | 10 | -5 | Undergraduate | \$ 570.00 | \$ 5,700.00 |
| CISC.1530 | Electronic Commerce | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| CISC.1590 | Management Information Systems | 13 | -2 | Undergraduate | \$ 855.00 | \$ 11,115.00 |
| CISC.2531 | Operations Management (42701) | 13 | -2 | Undergraduate | \$ 855.00 | \$ 11,115.00 |
| CISC.2531 | Operations Management (42703) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| CISC.2590 | Foundation Business Analytics | 8 | -7 | Undergraduate | \$ 855.00 | \$ 6,840.00 |
| CISC.2820W | Computers and Ethics | 28 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| ECON.2100 | Elementary Macroeconomics | 11 | -4 | Undergraduate | \$ 1140.00 | \$ 12,540.00 |
| ECON.2200 | Elementary Microeconomics | 26 | 11 | Undergraduate | \$ 855.00 | \$ 22,230.00 |
| ECON.3320 | Money and Banking | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| ECON.3400 | Intro Econ & Busn Statistics | 41 | 26 | Undergraduate | \$ 1140.00 | \$ 46,740.00 |
| EESC.1010 | The Dynamic Earth (42724) | 4 | -11 | Undergraduate | \$ 855.00 | \$ 3,420.00 |
| EESC.1010 | The Dynamic Earth (42728) | 5 | -10 | Undergraduate | \$ 855.00 | \$ 4,275.00 |
| EESC.1050 | Society and the Ocean | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| ENGL.2001 | Literature Ethnicity Immigratn | 16 | 1 | Undergraduate | \$ 855.00 | \$ 13,680.00 |
| ENGL.2003 | Italian Amer Literature & Film | 28 | 13 | Undergraduate | \$ 855.00 | \$ 23,940.00 |
| ENGL.2004 | Literature and Film | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| ENGL.2007 | The Emergence of the Modern | 15 | 0 | Undergraduate | \$ 855.00 | \$ 12,825.00 |
| FILM.2301 | Screenwriting 2 | 4 | -11 | Undergraduate | \$ 855.00 | \$ 3,420.00 |
| FILM.3101W | Language Of Film 2 | 5 | -10 | Undergraduate | \$ 855.00 | \$ 4,275.00 |
| HNSC.1100 | Personal and Community Health | 3 | -12 | Undergraduate | \$ 855.00 | \$ 2,565.00 |
| HNSC.1200 | Fundamentals of Nutrition | 29 | 14 | Undergraduate | \$ 855.00 | \$ 24,795.00 |
| HNSC.3170 | Family & Child Hlth | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| HNSC.3314 | Deal With Death & Bereavement | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| MLAN.2015 | Rep Of Criminality & Authority | 33 | 18 | Undergraduate | \$ 855.00 | \$ 28,215.00 |
| MUSC.1300 | Mus Lang Hist & Cult (43253) | 13 | -2 | Undergraduate | \$ 855.00 | \$ 11,115.00 |
| MUSC.1300 | Mus Lang Hist & Cult (43255) | 7 | -8 | Undergraduate | \$ 855.00 | \$ 5,985.00 |
| MUSC.1300 | Mus Lang Hist & Cult (57060) | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| MUSC.3101 | Music In Global America | 35 | 20 | Undergraduate | \$ 855.00 | \$ 29,925.00 |

Note: Please see the last page for report explanation.

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

| Course | Course Title | Winter 2019 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|---------------------------------------|--|--------------|-------------------------|---------------|------------------------------|------------------------|
| PERM10005 | Permit Course .5 Credits | 1 | -14 | Undergraduate | \$ 0.00 | \$ 0.00 |
| PERM1001 | Permit Course 1 Credit | 1 | -14 | Undergraduate | \$ 0.00 | \$ 0.00 |
| PERM1003 | Permit Course 3 Credits (60936) | 13 | -2 | Undergraduate | \$ 0.00 | \$ 0.00 |
| PERM1003 | Permit Course 3 Credits (61957) | 2 | -13 | Undergraduate | \$ 0.00 | \$ 0.00 |
| PERM1004 | Permit Course 4 Credits (60937) | 2 | -13 | Undergraduate | \$ 0.00 | \$ 0.00 |
| PERM1004 | Permit Course 4 Credits (61958) | 2 | -13 | Undergraduate | \$ 0.00 | \$ 0.00 |
| PERM1006 | Permit Course 6 Credits | 3 | -12 | Undergraduate | \$ 0.00 | \$ 0.00 |
| PHIL.2101 | Intro to Problem of Philosophy (42773) | 10 | -5 | Undergraduate | \$ 855.00 | \$ 8,550.00 |
| PHIL.2101 | Intro to Problem of Philosophy (42774) | 11 | -4 | Undergraduate | \$ 855.00 | \$ 9,405.00 |
| PHIL.3314 | Moral Issues in Business | 12 | -3 | Undergraduate | \$ 855.00 | \$ 10,260.00 |
| POLS.3344 | Cambodian Genocide&TranJustice | 7 | -8 | Undergraduate | \$ 1140.00 | \$ 7,980.00 |
| PSYC.2810 | Abnormal Psychology I | 20 | 5 | Undergraduate | \$ 855.00 | \$ 17,100.00 |
| PSYC.3220 | Cognitive Development | 22 | 7 | Undergraduate | \$ 855.00 | \$ 18,810.00 |
| PSYC.3510 | Learning | 27 | 12 | Undergraduate | \$ 855.00 | \$ 23,085.00 |
| SOCY.1101 | Introduction to Sociology (51872) | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| SOCY.1101 | Introduction to Sociology (51877) | 8 | -7 | Undergraduate | \$ 855.00 | \$ 6,840.00 |
| SPAN.1010 | Basic Language Skills I | 26 | 11 | Undergraduate | \$ 855.00 | \$ 22,230.00 |
| SPAN.1020 | Basic Language Skills II | 25 | 10 | Undergraduate | \$ 855.00 | \$ 21,375.00 |
| STABD1003 | Study Abroad - CUNY- 3 credits | 13 | -2 | Undergraduate | \$ 0.00 | \$ 0.00 |
| THEA.4330 | Scenographic Technq 2 2D CADD | 3 | -12 | Undergraduate | \$ 855.00 | \$ 2,565.00 |
| TVRA.2517 | Tv & Radio Advert | 14 | -1 | Undergraduate | \$ 855.00 | \$ 11,970.00 |
| TVRA.2616 | Television and Radio Writing | 16 | 1 | Undergraduate | \$ 855.00 | \$ 13,680.00 |
| TVRA.2726W | Journalism and Society | 7 | -8 | Undergraduate | \$ 855.00 | \$ 5,985.00 |
| TVRA.3661 | Writing:Comedy | 10 | -5 | Undergraduate | \$ 855.00 | \$ 8,550.00 |
| TVRA.4176 | Internship | 1 | -14 | Undergraduate | \$ 570.00 | \$ 570.00 |
| Total Undergraduate Enrollment | | 1,904 | | | | \$ 1,639,605.00 |

Winter 2019 January Intersession Enrollment Summary, Graduate Courses

| Course | Course Title | Winter 2019 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|--------|--------------|-------------|-------------------------|----------|------------------------------|------------------------|
|--------|--------------|-------------|-------------------------|----------|------------------------------|------------------------|

Note: Please see the last page for report explanation.

Winter 2019 January Intersession Enrollment Summary, Graduate Courses (Continued)

| Course | Course Title | Winter 2019 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|----------------------------------|--------------------------------|-------------|-------------------------|----------|------------------------------|------------------------|
| BUSN.7206X | Micro Bus Decision | 27 | 12 | Graduate | \$ 1320.00 | \$ 35,640.00 |
| BUSN.7220X | Global Business Environment | 28 | 13 | Graduate | \$ 1320.00 | \$ 36,960.00 |
| BUSN.7278X | Applied Data Analysis | 18 | 3 | Graduate | \$ 1320.00 | \$ 23,760.00 |
| CBSE.7669T | Asses Gift&Talent St | 19 | 4 | Graduate | \$ 1320.00 | \$ 25,080.00 |
| CBSE.7675T | Fam & Comm Stu Nds (42649) | 16 | 1 | Graduate | \$ 1320.00 | \$ 21,120.00 |
| CBSE.7675T | Fam & Comm Stu Nds (48041) | 19 | 4 | Graduate | \$ 1320.00 | \$ 25,080.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (42652) | 19 | 4 | Graduate | \$ 1320.00 | \$ 25,080.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (42653) | 12 | -3 | Graduate | \$ 1320.00 | \$ 15,840.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (42657) | 12 | -3 | Graduate | \$ 1320.00 | \$ 15,840.00 |
| CBSE.7676T | Lrng Envr Std Spc Nd (63515) | 20 | 5 | Graduate | \$ 1320.00 | \$ 26,400.00 |
| CBSE.7679T | Tch Lit Inclusive Cl | 24 | 9 | Graduate | \$ 1320.00 | \$ 31,680.00 |
| ECAE.7100T | Pract & Envrn:Ece | 5 | -10 | Graduate | \$ 1320.00 | \$ 6,600.00 |
| ECAE.7107T | PI Cr-Cult Contexts | 17 | 2 | Graduate | \$ 1320.00 | \$ 22,440.00 |
| ECAE.7109T | Scientific Inquiry Ece (42709) | 15 | 0 | Graduate | \$ 1320.00 | \$ 19,800.00 |
| ECAE.7109T | Scientific Inquiry Ece (65903) | 4 | -11 | Graduate | \$ 1320.00 | \$ 5,280.00 |
| EESC.7903G | Seminar | 1 | -14 | Graduate | \$ 1320.00 | \$ 1,320.00 |
| POLS.7650X | Human Rights: Theory &Practice | 2 | -13 | Graduate | \$ 1320.00 | \$ 2,640.00 |
| PSYC.7112G | Intervent Th&Pr 1 | 11 | -4 | Graduate | \$ 1320.00 | \$ 14,520.00 |
| PSYC.7771G | Ethical & Legal Issu | 30 | 15 | Graduate | \$ 1320.00 | \$ 39,600.00 |
| SEED.7039X | Special Topics in Education | 1 | -14 | Graduate | \$ 1320.00 | \$ 1,320.00 |
| THEA.7422X | Scene Tech 2:2d Cadd | 2 | -13 | Graduate | \$ 1320.00 | \$ 2,640.00 |
| Total Graduate Enrollment | | 302 | | | | \$ 398,640.00 |

Note: Please see the last page for report explanation.

Winter 2019 January Intersession Enrollment Summary, Graduate Courses (Continued)

| Course | Course Title | Winter 2019 | Difference From Minimum | Division | Revenue Estimate Per Student | Revenue Estimate Total |
|--------|--------------|-------------|-------------------------|----------|------------------------------|------------------------|
|--------|--------------|-------------|-------------------------|----------|------------------------------|------------------------|

For each course, this chart shows:

The course name and title

Winter 2019: The number of students enrolled for the January Intersession 2019 as of the latest available data (**December 26, 2018**).

Difference From Minimum: The difference between the enrollment count and the minimum enrollment count needed for the course to meet its expenses , which is set at 15 for all courses.

Revenue Estimate Per Student: The tuition charge for each individual student enrolled in the class, given the number of credits and assuming all students are charged a part time, degree-seeking, in-state rate.

Revenue Estimate Total: The product of the enrollment count and the revenue estimate per students; or, the total tuition charges for the course.

The chart tells us that **1,904** undergraduate students are enrolled in courses offered in the 2019 January intersession, and that the total tuition revenue from these students is **\$1,639,605.00**. It tells us that **302** graduate students are enrolled in courses offered in the 2019 January intersession, and that the total tuition revenue from these students is **\$398,640.00**.

Note: Please see the last page for report explanation.