WINTER 2019 JANUARY INTERSESSION PRELIMINARY ENROLLMENT ANALYSIS

Summary of Course Enrollment

as of December 27, 2018

Winter 2019 January Intersession Enrollment Summary, All Courses

Division	Winter 2019	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
Total Undergraduate Enrollment	1,925		Undergraduate		\$ 1,707,165.00
Total Graduate Enrollment	302		Graduate		\$ 412,230.00
Total Enrollment	2,227				\$ 2,119,395.00

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses

Course	Course Title	Winter 2019	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
ACCT.2001	Introductory Accounting	28	13	Undergraduate	\$ 1180.00	\$ 33,040.00
ACCT.3011	Intermediate Financial Acct 1	30	15	Undergraduate	\$ 885.00	\$ 26,550.00
ACCT.3101	Income Taxation	25	10	Undergraduate	\$ 1180.00	\$ 29,500.00
ACCT.3201	Business Law I (39756)	30	15	Undergraduate	\$ 885.00	\$ 26,550.00
ACCT.3201	Business Law I (42596)	30	15	Undergraduate	\$ 885.00	\$ 26,550.00
ACCT.3360	Fraud Reptg/Forensic Fin Anal	26	11	Undergraduate	\$ 885.00	\$ 23,010.00
ACCT.4101	Taxation Bus Enterprises	30	15	Undergraduate	\$ 885.00	\$ 26,550.00
ACCT.4201	Business Law II (39758)	29	14	Undergraduate	\$ 885.00	\$ 25,665.00
ACCT.4201	Business Law II (41582)	30	15	Undergraduate	\$ 885.00	\$ 26,550.00
ACCT.4501W	Aud Concp & Acct Rsch	24	9	Undergraduate	\$ 1180.00	\$ 28,320.00
ANTH.1105	Cultures & Transformations	28	13	Undergraduate	\$ 885.00	\$ 24,780.00
ANTH.1200	Human Origins (56060)	17	2	Undergraduate	\$ 885.00	\$ 15,045.00
ANTH.1200	Human Origins (56062)	7	-8	Undergraduate	\$ 885.00	\$ 6,195.00
ANTH.1205	Studies in Forensic Science (56065)	21	6	Undergraduate	\$ 885.00	\$ 18,585.00
ANTH.1205	Studies in Forensic Science (60442)	42	27	Undergraduate	\$ 885.00	\$ 37,170.00
ANTH.3135	American Urban Experience (42600)	6	-9	Undergraduate	\$ 885.00	\$ 5,310.00
ANTH.3135	American Urban Experience (42601)	7	-8	Undergraduate	\$ 885.00	\$ 6,195.00
ANTH.3156	India:Globl Health Ethnography	5	-10	Undergraduate	\$ 1180.00	\$ 5,900.00
ARTD.1035	Development of the Silk Road (42614)	18	3	Undergraduate	\$ 885.00	\$ 15,930.00

Note: Please see the last page for report explanation.

Source: Office of Institutional Research and Data Analysis

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

Course	Course Title	Winter 2019	Difference From Minimum	Division	E	levenue stimate er Student	Revenue Estimate Total
ARTD.1035	Development of the Silk Road (42615)		-1	Undergraduate	\$	885.00	\$ 12,390.00
ARTD.2211	Basic Three-Dimensional Design	5	-10	Undergraduate	\$	885.00	\$ 4,425.00
ARTD.2540	Ceramics I	14	-1	Undergraduate	\$	885.00	\$ 12,390.00
ARTD.2811	Introduction to Digital Art	14	-1	Undergraduate	\$	885.00	\$ 12,390.00
BUSN.2000	Busn & Finance Contmpory World	28	13	Undergraduate	\$	885.00	\$ 24,780.00
BUSN.2300	Personal Finance	28	13	Undergraduate	\$	885.00	\$ 24,780.00
BUSN.3100	Principles of Marketing (40726)	27	12	Undergraduate	\$	885.00	\$ 23,895.00
BUSN.3100	Principles of Marketing (40727)	28	13	Undergraduate	\$	885.00	\$ 24,780.00
BUSN.3120	Electronic Commerce	14	-1	Undergraduate	\$	885.00	\$ 12,390.00
BUSN.3130	Advertising & Direct Marketing	14	-1	Undergraduate	\$	885.00	\$ 12,390.00
BUSN.3140	Consumer Behavior	28	13	Undergraduate	\$	885.00	\$ 24,780.00
BUSN.3170	International Business	27	12	Undergraduate	\$	885.00	\$ 23,895.00
BUSN.3175	Asian Business	18	3	Undergraduate	\$	885.00	\$ 15,930.00
BUSN.3200	Principles of Management	26	11	Undergraduate	\$	885.00	\$ 23,010.00
BUSN.3220	Negotation & Conflct Resolution	28	13	Undergraduate	\$	885.00	\$ 24,780.00
BUSN.3252	Stress Management in Workplace	28	13	Undergraduate	\$	885.00	\$ 24,780.00
BUSN.3350	Real Estate Management	27	12	Undergraduate	\$	885.00	\$ 23,895.00
BUSN.3420	Management Information Systems	10	-5	Undergraduate	\$	885.00	\$ 8,850.00
BUSN.3421	Foundation Business Analytics	20	5	Undergraduate	\$	885.00	\$ 17,700.00
BUSN.3430	Operations Management (40741)	14	-1	Undergraduate	\$	885.00	\$ 12,390.00
BUSN.3430	Operations Management (40742)	14	-1	Undergraduate	\$	885.00	\$ 12,390.00
BUSN.4100W	Seminar in Marketing Research	25	10	Undergraduate	\$	885.00	\$ 22,125.00
BUSN.4101W	Seminar in Strategic Marketing	16	1	Undergraduate	\$	885.00	\$ 14,160.00
BUSN.4200W	Sem Business Managment & Policy (40732)	24	9	Undergraduate	\$	885.00	\$ 21,240.00
BUSN.4200W	Sem Business Managment & Policy (40733)	24	9	Undergraduate	\$	885.00	\$ 21,240.00
CASD.1608	Fundamental Interpersonal Comm	15	0	Undergraduate	\$	885.00	\$ 13,275.00
CASD.1619	Intercultural Communication	11	-4	Undergraduate	\$	885.00	\$ 9,735.00
CASD.1707	Public Speaking	20	5	Undergraduate	\$	885.00	\$ 17,700.00
CASD.2623	Comm for Business & Professions (32192)	25	10	Undergraduate	\$	885.00	\$ 22,125.00
CASD.2623	Comm for Business & Professions (41944)	24	9	Undergraduate	\$	885.00	\$ 21,240.00
CASD.2623	Comm for Business & Professions (61491)	3	-12	Undergraduate	\$	885.00	\$ 2,655.00
CHEM.1037	Studies in Forensic Science	32	17	Undergraduate	\$	885.00	\$ 28,320.00
CHIN.1010	Elementary Chinese I	6	-9	Undergraduate	\$	885.00	\$ 5,310.00

Note: Please see the last page for report explanation.

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

Course	Course Title	Winter 2019	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total
CHIN.1020	Elementary Chinese II	4	-11	Undergraduate	\$ 885.00	\$ 3,540.00
CISC.1003	Exploring Robotics	12	-3	Undergraduate	\$ 885.00	\$ 10,620.00
CISC.1050	Intro to Computer Applications	32	17	Undergraduate	\$ 885.00	\$ 28,320.00
CISC.1115	Intro to JAVA Programming	22	7	Undergraduate	\$ 1180.00	\$ 25,960.00
CISC.1170	Java for Programmers	10	-5	Undergraduate	\$ 590.00	\$ 5,900.00
CISC.1530	Electronic Commerce	14	-1	Undergraduate	\$ 885.00	\$ 12,390.00
CISC.1590	Management Information Systems	13	-2	Undergraduate	\$ 885.00	\$ 11,505.00
CISC.2531	Operations Management (42701)	14	-1	Undergraduate	\$ 885.00	\$ 12,390.00
CISC.2531	Operations Management (42703)	13	-2	Undergraduate	\$ 885.00	\$ 11,505.00
CISC.2590	Foundation Business Analytics	8	-7	Undergraduate	\$ 885.00	\$ 7,080.00
CISC.2820W	Computers and Ethics	27	12	Undergraduate	\$ 885.00	\$ 23,895.00
ECON.2100	Elementary Macroeconomics	12	-3	Undergraduate	\$ 1180.00	\$ 14,160.00
ECON.2200	Elementary Microeconomics	27	12	Undergraduate	\$ 885.00	\$ 23,895.00
ECON.3320	Money and Banking	11	-4	Undergraduate	\$ 885.00	\$ 9,735.00
ECON.3400	Intro Econ & Busn Statistics	40	25	Undergraduate	\$ 1180.00	\$ 47,200.00
EESC.1010	The Dynamic Earth (42724)	4	-11	Undergraduate	\$ 885.00	\$ 3,540.00
EESC.1010	The Dynamic Earth (42728)	5	-10	Undergraduate	\$ 885.00	\$ 4,425.00
EESC.1050	Society and the Ocean	25	10	Undergraduate	\$ 885.00	\$ 22,125.00
ENGL.2001	Literature Ethnicity Immigratn	16	1	Undergraduate	\$ 885.00	\$ 14,160.00
ENGL.2003	Italian Amer Literature & Film	27	12	Undergraduate	\$ 885.00	\$ 23,895.00
ENGL.2004	Literature and Film	12	-3	Undergraduate	\$ 885.00	\$ 10,620.00
ENGL.2007	The Emergence of the Modern	15	0	Undergraduate	\$ 885.00	\$ 13,275.00
FILM.2301	Screenwriting 2	4	-11	Undergraduate	\$ 885.00	\$ 3,540.00
FILM.3101W	Language Of Film 2	6	-9	Undergraduate	\$ 885.00	\$ 5,310.00
HNSC.1100	Personal and Community Health	3	-12	Undergraduate	\$ 885.00	\$ 2,655.00
HNSC.1200	Fundamentals of Nutrition	29	14	Undergraduate	\$ 885.00	\$ 25,665.00
HNSC.3170	Family & Child Hlth	25	10	Undergraduate	\$ 885.00	\$ 22,125.00
HNSC.3314	Deal With Death & Bereavement	25	10	Undergraduate	\$ 885.00	\$ 22,125.00
MLAN.2015	Rep Of Criminality & Authority	33	18	Undergraduate	\$ 885.00	\$ 29,205.00
MUSC.1300	Mus Lang Hist & Cult (43253)	14	-1	Undergraduate	\$ 885.00	\$ 12,390.00
MUSC.1300	Mus Lang Hist & Cult (43255)	7	-8	Undergraduate	\$ 885.00	\$ 6,195.00
MUSC.1300	Mus Lang Hist & Cult (57060)	13	-2	Undergraduate	\$ 885.00	\$ 11,505.00
MUSC.3101	Music In Global America	35	20	Undergraduate	\$ 885.00	\$ 30,975.00

Note: Please see the last page for report explanation.

Winter 2019 January Intersession Enrollment Summary, Undergraduate Courses (Continued)

Course	Course Title	Winter 2019	Difference From Minimum	Division	E	Revenue Estimate er Student	Revenue Estimate Total
PERM10005	Permit Course .5 Credits	1	-14	Undergraduate	\$	0.00	\$ 0.00
PERM1001	Permit Course 1 Credit	1	-14	Undergraduate	\$	0.00	\$ 0.00
PERM1003	Permit Course 3 Credits (60936)	16	1	Undergraduate	\$	0.00	\$ 0.00
PERM1003	Permit Course 3 Credits (61957)	2	-13	Undergraduate	\$	0.00	\$ 0.00
PERM1004	Permit Course 4 Credits (60937)	2	-13	Undergraduate	\$	0.00	\$ 0.00
PERM1004	Permit Course 4 Credits (61958)	2	-13	Undergraduate	\$	0.00	\$ 0.00
PERM1006	Permit Course 6 Credits	3	-12	Undergraduate	\$	0.00	\$ 0.00
PHIL.2101	Intro to Problem of Philosophy (42773)	10	-5	Undergraduate	\$	885.00	\$ 8,850.00
PHIL.2101	Intro to Problem of Philosophy (42774)	10	-5	Undergraduate	\$	885.00	\$ 8,850.00
PHIL.3314	Moral Issues in Business	12	-3	Undergraduate	\$	885.00	\$ 10,620.00
POLS.3344	Cambodian Genocide&TranJustice	11	-4	Undergraduate	\$	1180.00	\$ 12,980.00
PSYC.2810	Abnormal Psychology I	20	5	Undergraduate	\$	885.00	\$ 17,700.00
PSYC.3220	Cognitive Development	22	7	Undergraduate	\$	885.00	\$ 19,470.00
PSYC.3510	Learning	27	12	Undergraduate	\$	885.00	\$ 23,895.00
SOCY.1101	Introduction to Sociology (51872)	14	-1	Undergraduate	\$	885.00	\$ 12,390.00
SOCY.1101	Introduction to Sociology (51877)	8	-7	Undergraduate	\$	885.00	\$ 7,080.00
SPAN.1010	Basic Language Skills I	26	11	Undergraduate	\$	885.00	\$ 23,010.00
SPAN.1020	Basic Language Skills II	25	10	Undergraduate	\$	885.00	\$ 22,125.00
STABD1003	Study Abroad - CUNY- 3 credits	21	6	Undergraduate	\$	0.00	\$ 0.00
THEA.4330	Scenographic Technq 2 2D CADD	3	-12	Undergraduate	\$	885.00	\$ 2,655.00
TVRA.2517	Tv & Radio Advert	14	-1	Undergraduate	\$	885.00	\$ 12,390.00
TVRA.2616	Television and Radio Writing	16	1	Undergraduate	\$	885.00	\$ 14,160.00
TVRA.2726W	Journalism and Society	7	-8	Undergraduate	\$	885.00	\$ 6,195.00
TVRA.3661	Writing:Comedy	10	-5	Undergraduate	\$	885.00	\$ 8,850.00
TVRA.4176	Internship	1	-14	Undergraduate	\$	590.00	\$ 590.00
Total Undergra	duate Enrollment	1,925					\$ 1,707,165.00

Winter 2019 January Intersession Enrollment Summary, Graduate Courses

Course	Course Title	Winter 2019	Difference From Minimum	Division	Revenue Estimate Per Student	Revenue Estimate Total

Note: Please see the last page for report explanation.

Winter 2019 January Intersession Enrollment Summary, Graduate Courses (Continued)

0.000		Winter	Difference From	Division	Revenue Estimate	Revenue Estimate
Course	Course Title	2019	Minimum	Division	 er Student	Total
BUSN.7206X	Micro Bus Decision	27	12	Graduate	\$ 1365.00	\$ 36,855.00
BUSN.7220X	Global Business Environment	28	13	Graduate	\$ 1365.00	\$ 38,220.00
BUSN.7278X	Applied Data Analysis	17	2	Graduate	\$ 1365.00	\$ 23,205.00
CBSE.7669T	Asses Gift&Talent St	19	4	Graduate	\$ 1365.00	\$ 25,935.00
CBSE.7675T	Fam & Comm Stu Nds (42649)	16	1	Graduate	\$ 1365.00	\$ 21,840.00
CBSE.7675T	Fam & Comm Stu Nds (48041)	19	4	Graduate	\$ 1365.00	\$ 25,935.00
CBSE.7676T	Lrng Envr Std Spc Nd (42652)	20	5	Graduate	\$ 1365.00	\$ 27,300.00
CBSE.7676T	Lrng Envr Std Spc Nd (42653)	12	-3	Graduate	\$ 1365.00	\$ 16,380.00
CBSE.7676T	Lrng Envr Std Spc Nd (42657)	12	-3	Graduate	\$ 1365.00	\$ 16,380.00
CBSE.7676T	Lrng Envr Std Spc Nd (63515)	20	5	Graduate	\$ 1365.00	\$ 27,300.00
CBSE.7679T	Tch Lit Inclusive CI	24	9	Graduate	\$ 1365.00	\$ 32,760.00
ECAE.7100T	Pract & Envrn:Ece	7	-8	Graduate	\$ 1365.00	\$ 9,555.00
ECAE.7107T	PI Cr-Cult Contexts	16	1	Graduate	\$ 1365.00	\$ 21,840.00
ECAE.7109T	Scientific Inquiry Ece (42709)	15	0	Graduate	\$ 1365.00	\$ 20,475.00
ECAE.7109T	Scientific Inquiry Ece (65903)	4	-11	Graduate	\$ 1365.00	\$ 5,460.00
EESC.7903G	Seminar	1	-14	Graduate	\$ 1365.00	\$ 1,365.00
POLS.7650X	Human Rights: Theory & Practice	1	-14	Graduate	\$ 1365.00	\$ 1,365.00
PSYC.7112G	Intervent Th⪻ 1	11	-4	Graduate	\$ 1365.00	\$ 15,015.00
PSYC.7771G	Ethical & Legal Issu	30	15	Graduate	\$ 1365.00	\$ 40,950.00
SEED.7039X	Special Topics in Education	1	-14	Graduate	\$ 1365.00	\$ 1,365.00
THEA.7422X	Scene Tech 2:2d Cadd	2	-13	Graduate	\$ 1365.00	\$ 2,730.00
Total Graduate	Enrollment	302				\$ 412,230.00

Winter 2019 January Intersession Enrollment Summary, Graduate Courses (Continued)

			Difference		Revenue	Revenue
		Winter	From		Estimate	Estimate
Course	Course Title	2019	Minimum	Division	Per Student	Total

For each course, this chart shows:

The course name and title

Winter 2019: The number of students enrolled for the January Intersession 2019 as of the latest available data (December 27, 2018).

Difference From Minimum: The difference between the enrollment count and the minimum enrollment count needed for the course to meet its expenses, which is set at 15 for all courses.

<u>Revenue Estimate Per Student</u>: The tuition charge for each individual student enrolled in the class, given the number of credits and assuming all students are charged a part time, degree-seeking, in-state rate.

Revenue Estimate Total: The product of the enrollment count and the revenue estimate per students; or, the total tuition charges for the course.

The chart tells us that **1,925** undergraduate students are enrolled in courses offered in the 2019 January intersession, and that the total tuition revenue from these students is **\$1,707,165.00**. It tells us that **302** graduate students are enrolled in courses offered in the 2019 January intersession, and that the total tuition revenue from these students is **\$412,230.00**.