

Auxiliary Enterprises Corporation Board of Directors Meeting

May 12, 2016

Board Members

Karen Gould
Joseph Giovannelli
Francis Fitzgerald
Alan Gilbert
Karl Steel
Miriam Deutch
Roni Rios
Harriet Rosenblum
Antoine Adou
Omari Williams
Adam Zauderer
Tim Donnelly
Carolina Gaurrella

Staff

Beatrice Gilling-Raynor
Andrew Lanza

*Those listed in italics were not present at this meeting.

The meeting was called to order at 3:40 PM by SVP Joseph Giovannelli

The meeting began with a discussion of the FY2017 proposed budget by AVP/CFO Alan Gilbert.

SVP Giovannelli discussed the current bookstore contract, noting that it expires on June 30, 2016. He continued on that CUNY is in the process of putting out an RFP to seek the establishment of a “virtual bookstore”. He then talked about CUNY John Jay, explaining that they no longer had a bookstore; instead, they had a small kiosk in which they can sell branded items. The former bookstore space was then repurposed for other needs. SVP Giovannelli proposed that Brooklyn College continue their relationship with Barnes and Noble and keep the physical bookstore as is for at least one more year. He explained that Barnes and Noble are under contract to pay us \$100K/year; Alan noted that this is down from \$400K/year in past years.

John Jay’s current bookstore situation was discussed in further detail. It was noted that their required book lists for courses were integrated with CUNYfirst as well as publishers, so pertinent information like student count is visible for the publisher. Omari Williams (President, SGS) noted the sweeping transition to eBooks as well. SVP Giovannelli agreed and said that eBooks may offer the best deal financially.

Alan Gilbert then shifted the conversation to the expenses of the Auxiliary Enterprises Corporation. SVP Giovannelli noted that parking revenues are \$225,000 in collected fees netted against \$300,000 in operational costs and expenses. “Special Projects” expenses, which can include some of the costs associated with staff events like Staff Appreciation Day, etc., were then discussed. SVP Giovannelli suggested that a listing of items that make up “Special Projects” expenses be issued.

The current state of Security in the Residence Hall was then briefly discussed.

SVP Giovannelli discussed the current dining options on campus. He said that there would be a meeting with representatives from Metropolitan Food Service, Inc. in the coming weeks, where they would discuss renovations to the food serving area of the cafeteria. Carolina made a comment that dining in the cafeteria can be prohibitively expensive, making students often avoid eating there. SVP Giovannelli discussed the possibility of CUNY separating vending and dining. He continued to discuss the possibility of securing a larger food vendor with a CUNY-wide RFP.

The FY2017 budget was unanimously approved.

The meeting minutes from May 7, 2015 were unanimously approved.

The meeting minutes from February 25, 2016 were unanimously approved.

The meeting was adjourned at 4:12 PM.